FINANCIAL REPORT

LOUISIANA HOUSING CORPORATION

RENTAL PROPERTIES

REPORT

VILLAGE DE JARDIN APARTMENTS

VILLAGE DE JARDIN APARTMENTS

INDEX TO REPORT

| | <u>PAGE</u> |
|---|--------------|
| INDEPENDENT AUDITOR'S REPORT | 1 - 3 |
| REQUIRED SUPPLEMENTARY INFORMATION: | |
| Management's Discussion and Analysis | 4 - 6 |
| FINANCIAL STATEMENTS: | |
| Statement of Net Position | 7 |
| Statement of Revenues, Expenses, and Changes in Net Position | 8 |
| Statement of Cash Flows | 9 |
| Notes to Financial Statements | 10 - 14 |
| INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED | |
| IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS | 15 - 16 |
| SUMMARY SCHEDULE OF FINDINGS | 17 |

DHHM certified public accountants Duplantier Hrapmann Hogan & Maher, LLP

INDEPENDENT AUDITOR'S REPORT

September 7, 2017

Lindsay J. Calub, CPA, LLC Guy L. Duplantier, CPA Michelle H. Cunningham, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

William G. Stamm, CPA

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919-1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921-1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma 247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville 5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003 Fax: (985) 369-9941 Louisiana Housing Corporation Village de Jardin Apartments Baton Rouge, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of Village de Jardin Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Village de Jardin Apartments' basic financial statements as listed in the index to report.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

www.dhhmcpa.com

Members American Institute of Certified Public Accountants Society of LA CPAs An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Village de Jardin Apartments as of June 30, 2017, and the respective changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, these financial statements include only the activities of Village de Jardin Apartments and are not intended to present fairly the combined financial position, combined results of operations or combined cash flows of the Louisiana Housing Corporation in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2017 on our consideration of Village de Jardin Apartments' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Village de Jardin Apartments' internal control over financial reporting and compliance.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

VILLAGE DE JARDIN APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

The Management's Discussion and Analysis of Village de Jardin Apartments' (the Complex) financial performance presents a narrative overview and analysis of the Complex's financial activities for the year ended June 30, 2017. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the Complex's financial statements.

FINANCIAL HIGHLIGHTS

- The Complex's net position was \$43,778,316 at June 30, 2017, which represents a 3% decrease from last fiscal year. The largest portion of the net position was \$43,277,233 and reflects the Complex's investment in capital assets (building, furniture, and equipment), net of accumulated depreciation. The Complex uses these capital assets to provide services to tenants.
- The Complex's total revenues increased by \$20,359, or 1%, total expenses increased by \$85,451, or 3%, and consequently, change in net position decreased by \$65,092, or 10%.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Complex's basic financial statements. These financial statements consist of two sections - Management's Discussion and Analysis (this section) and basic financial statements (including the notes to the financial statements).

Basic Financial Statements

The basic financial statements present information for the Complex as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows.

The <u>Statement of Net Position</u> presents the assets and liabilities separately. The difference between total assets and total liabilities is net position and may provide a useful indicator of whether the financial position of the Complex is improving or deteriorating.

The <u>Statement of Revenues, Expenses, and Changes in Net Position</u> presents information showing how the Complex's net position changed as a result of current year operations. Regardless of when cash is affected, all changes in net position are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> presents information showing how the Complex's cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income (loss) to net cash provided (used) by operating activities (indirect method) as required by *Government Accounting Standards*.

VILLAGE DE JARDIN APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

Condensed Statements of Net Position

FINANCIAL ANALYSIS OF THE ENTITY

June 30, 2017 and 2016 2016 2017 \$ 580,016 Current assets 576,265 \$ Security deposits 57,900 58,500 Capital assets 43,277,233 44,554,864 Total assets 43,911,398 45,193,380 Current liabilities \$ 72,919 \$ 80,828 Security deposits 58,100 58,600 Total liabilities 131,019 139,428 Deferred inflows 2,063 2,689 Net position Invested in capital assets, net of related debt 43,277,233 44,554,864 Unrestricted 501,083 496,399 43,778,316 Total net position 45,051,263 Total liabilities, deferred inflows and net position \$ 43,911,398 45,193,380 \$

CAPITAL ASSETS

At the end of fiscal year 2017, the Complex had \$43,277,233 invested in capital assets, net of accumulated depreciation. This amount represents a decrease of \$1,277,631 since last year resulting from depreciation expense. There were no additions or disposals of assets during fiscal year 2017.

NET POSITION

The Complex's net position includes contributions from owner for capital assets and operational revenues and expenses. The Complex's net position decreased from the prior year by \$1,272,947, primarily due to depreciation expense.

VILLAGE DE JARDIN APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

FINANCIAL ANALYSIS OF THE ENTITY (Continued)

Condensed Statements of Revenues, Expenses, and Changes in Net Position For the Years Ended June 30, 2017 and 2016

| Operating revenues Operating expenses Operating (loss) | \$ <u>2017</u> \$ 1,938,843 <u>2,667,888</u> (729,045) | \$ <u>2016</u> \$ 1,915,389 <u>2,582,437</u> (667,048) |
|--|---|---|
| Non-operating revenue | | 3,095 |
| Change in net position | (729,045) | (663,953) |
| Net position - beginning of year | 45,051,263 | 46,266,406 |
| Contributions from owner | 108,952 | 105,479 |
| Distributions to owner | (652,854) | (656,669) |
| Net position - end of year | \$ 43,778,316 | \$ 45,051,263 |

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

Monthly occupancy levels fluctuated slightly over the fiscal year ended June 30, 2017, and were at 99% at the beginning and 98% at the end of the fiscal year. Management continues to work at keeping occupancy levels high, and thus keeping corresponding rental receipts high. Continued development of the surrounding New Orleans area infrastructure and owner involvement should provide for maintaining a high occupancy rate, along with a high level of operating revenues. Management expects that the results from operations for the fiscal year ending June 30, 2018, will provide for owner distributions near current levels.

REQUEST FOR INFORMATION

Questions concerning any of the information provided in this report or requests for additional financial information can be addressed to:

Louisiana Housing Corporation Rene Landry, Chief Fiscal Officer 2415 Quail Drive Baton Rouge, Louisiana 70808

VILLAGE DE JARDIN APARTMENTS STATEMENT OF NET POSITION JUNE 30, 2017

ASSETS

| Current assets | |
|--|---------------|
| Cash on hand and in banks | \$ 574,629 |
| Tenant receivables, net of allowance for doubtful accounts | 1,636 |
| Total current assets | 576,265 |
| Tenant security deposits | 57,900 |
| Capital assets | |
| Building | 49,812,674 |
| Furniture, fixtures, and equipment | 191,911 |
| | 50,004,585 |
| Less accumulated depreciation | 6,727,352 |
| Net capital assets | 43,277,233 |
| TOTAL ASSETS | \$ 43,911,398 |
| LIABILITIES | |
| Current liabilities | |
| Accounts payable | \$ 41,479 |
| Accrued expenses | 31,440 |
| Total current liabilities | 72,919 |
| Tenant security deposits | 58,100 |
| Total liabilities | 131,019 |
| DEFENSED BUL OWG OF DEGOUROEG | |
| DEFERRED INFLOWS OF RESOURCES | 0.072 |
| Deferred revenue | 2,063 |
| NET POSITION | |
| Net investment in capital assets | 43,277,233 |
| Unrestricted - board designated | 449,129 |
| Unrestricted | 51,954 |
| Total net position | 43,778,316 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION | \$ 43,911,398 |

VILLAGE DE JARDIN APARTMENTS STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION <u>FOR THE YEAR ENDED JUNE 30, 2017</u>

| OI LIATING REVENCED | |
|----------------------------------|------------------|
| Rental income | \$ 1,906,963 |
| Tenant charges | 31,880 |
| Total operating revenues | 1,938,843 |
| OPERATING EXPENSES | |
| Administrative | 47,592 |
| Personnel services | 297,519 |
| Operating and maintenance | 343,805 |
| Utilities | 482,681 |
| Depreciation | 1,277,631 |
| Insurance | 108,952 |
| Bad debt expense | 3,325 |
| Management fees | 106,383 |
| Total operating expenses | 2,667,888 |
| Operating (loss) | (729,045) |
| NET POSITION - Beginning of year | 45,051,263 |
| Contributions from owner | 108,952 |
| Distributions to owner | (652,854) |
| NET POSITION - End of year | \$ 43,778,316 |

VILLAGE DE JARDIN APARTMENTS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS FROM OPERATING ACTIVITIES

| CASH FLOWS FROM OFERATING ACTIVITIES | | |
|--|----------|-------------|
| Cash received from: | | |
| Rental receipts | \$ | 1,906,758 |
| Other receipts | | 31,880 |
| | | 1,938,638 |
| Cash paid for: | | |
| Administrative expenses | | (47,592) |
| Tenant security deposits | | 100 |
| Personnel services | | (297,519) |
| Operating and maintenance | | (295,705) |
| Utilities | | (482,681) |
| Insurance | | (108,952) |
| Management fees | | (106,383) |
| | | (1,338,732) |
| Net cash provided by operating activities | | 599,906 |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | | |
| Contributions from owner | | 108,952 |
| Distributions to owner | | (708,863) |
| Net cash used in non-capital financing activities | | (599,911) |
| Net change in cash and cash equivalents | | (5) |
| Cash and cash equivalents - Beginning of year | \$ | 574,634 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ | 574,629 |
| CASH AND CASH EQUIVALENTS - END OF TEAR | <u> </u> | 574,029 |
| RECONCILIATION OF OPERATING (LOSS) TO NET CASH | | |
| PROVIDED BY OPERATING ACTIVITIES | | |
| Operating (loss) | \$ | (729,045) |
| Adjustments to reconcile operating loss to net cash provided | | |
| by operating activities: | | |
| Depreciation | | 1,277,631 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | | 3,746 |
| Tenant security deposits | | 600 |
| Accounts payable | | 38,832 |
| Accrued expenses | | 9,268 |
| Liability for tenant security deposits | | (500) |
| Deferred revenue | | (626) |
| Net cash provided by operating activities | \$ | 599,906 |

NATURE OF ORGANIZATION AND OPERATIONS:

Village de Jardin Apartments (the Complex) is a 224-unit apartment complex in New Orleans, Louisiana. The Complex was purchased on October 1, 1995, by the Louisiana Housing Corporation (LHC or the owner), the successor to the Louisiana Housing Finance Agency, at a cost of \$1 under the U.S. Department of Housing and Urban Development's Property Disposition Program. Under the terms of the purchase agreement, the owner is bound by certain use restrictions of the apartment complex, which primarily relate to low income housing. The Complex suffered significant damage in 2005 as a result of Hurricane Katrina and underwent renovations. The Complex resumed operations in April 2012. The Complex accepts rent certificates administered by the local housing authority.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>:

Reporting Entity:

Since the Complex is owned by the Louisiana Housing Corporation, an instrumentality of the State of Louisiana, the financial statements of the Complex have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Complex applies Financial Accounting Standards Board pronouncements and Accounting Principles Board opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails.

The accompanying financial statements present only the transactions of the Complex and do not present any of the assets, liabilities, and operations of the Louisiana Housing Corporation.

Basis of Accounting:

The Complex is considered a proprietary fund and is presented as a business-type activity. Proprietary fund types are used to account for activities that are similar to those found in the private sector where the determination of operating income and changes in net position is necessary or useful for sound financial administration. The GAAP used for proprietary funds are generally those applicable to similar businesses in the private sector (accrual basis accounting).

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets, deferred outflows of resources, liabilities (whether current or noncurrent), and deferred inflows of resources are included on the Statement of Net Position. The Statement of Revenues, Expenses, and Changes in Net Position present increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred, regardless of the timing of related cash flows.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Basis of Accounting: (Continued)

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and delivering goods in connection with a proprietary fund's ongoing operations. Operating expenses are those expenses that are essential to the primary operations of the fund. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. When both restricted and unrestricted resources are available for use, it is the Complex's policy to use restricted resources first, then unrestricted resources as they are needed.

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from these estimates.

Cash and Cash Equivalents:

The Complex's cash and cash equivalents include all highly liquid deposits and debt instruments acquired with original maturities of three months or less. The tenant security deposits have use restrictions and are not considered cash equivalents.

Tenant Receivables:

An allowance for uncollectible accounts is established based on prior experience and management's assessment for the collectability of those accounts. Accounts are considered past due on a contractual term. Management charges late fees on past due accounts but not interest. Allowance for doubtful accounts for the year ended June 30, 2017, was \$2,840.

Tenant Security Deposits:

Regulations of the LHC require that security deposits be segregated from the general funds of the Complex. Accordingly, the Complex holds all security deposit funds in a separate, interest–bearing account. As of June 30, 2017, the tenant security deposit liability was greater than the restricted cash for tenant security deposits by \$200.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Capital Assets:

Capital assets are carried at cost less accumulated depreciation. The Complex capitalizes all property and equipment with initial, individual costs greater than \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The cost of maintenance and repairs is charged to expense as incurred; significant repairs and betterments are capitalized.

Net Position:

In the Statement of Net Position, the difference between the Complex's assets and deferred outflows of resources and liabilities and deferred inflows of resources is recorded as net position. The three components of net position are as follows:

<u>Investment in capital assets, net of related debt</u> - The category records capital assets net of accumulated depreciation and reduced by any outstanding balances of bonds, mortgages, notes or other borrowings attributable to the acquisition, construction, or improvement of capital assets.

<u>Restricted net position</u> - Net positions that are restricted by external sources such as creditors, grantors, contributors, or by law are reported separately as restricted net position.

<u>Unrestricted net position</u> - Net positions that do not meet the definition of "restricted" or "investment in capital assets, net of related debt."

Rental Income and Deferred Revenue:

The Complex receives rental income from units which are reserved for people with low and moderate incomes. Rental income is recognized as the rents are earned. Rental payments received in advance are deferred. All leases between the Complex and its tenants are operating leases. Contract rent increases are prohibited without the approval of the LHC Board of Directors. The Complex derives substantially all of its revenues from its rental activities in New Orleans, Louisiana.

Tenant Charges:

Tenant charges are recognized as earned and consist of charges to tenants for gate access cards, late fees, NSF fees, application fees, cleaning fees, pet fees, laundry income, and vending income.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Advertising:

The Complex expenses advertising costs as they are incurred. Advertising expense for the year ended June 30, 2017, was \$16,729.

2. <u>CASH AND CASH EQUIVALENTS</u>:

At June 30, 2017, the Complex had cash and cash equivalents which were demand deposits at a local financial institution.

The deposit accounts are subject to custodial credit risk; that is, in the event of a bank failure, the funds may not be returned. To mitigate this risk, state law requires deposits to be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The fair value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. At June 30, 2017, the Complex's demand deposit bank balances totaling \$689,773 were fully covered by FDIC insurance or pledged collateral held by the Federal Reserve Bank in joint custody.

3. <u>CAPITAL ASSETS</u>:

Following is a summary of the changes in capital assets for the year ended June 30, 2017:

| | Balance | | | Balance |
|--------------------------|---------------|----------------|---------------|---------------|
| | July 1, 2016 | Additions | _Dispositions | June 30, 2017 |
| Furniture & fixtures | \$ 182,019 | \$ - | \$ - | \$ 182,019 |
| Buildings | 49,812,674 | - | - | 49,812,674 |
| Equipment | 9,892 | - | - | 9,892 |
| | 50,004,585 | - | - | 50,004,585 |
| Accumulated depreciation | (5,449,721) | (1,277,631) | | (6,727,352) |
| Capital assets, net | \$ 44,554,864 | \$ (1,277,631) | \$ | \$ 43,277,233 |

Depreciation expense for the year ended June 30, 2017, was \$1,277,631.

4. <u>MANAGEMENT FEES</u>:

During the year ended June 30, 2016, the Complex entered into a management agreement with Latter and Blum Property Management, Inc. (LBPMI) to conduct services in connection with the leasing, management, and operation of the apartment complex. In exchange, the Complex shall pay LBPMI a monthly management fee equal to the greater of 5.5% of gross receipts collected or \$6,720 per month (\$30 per month per unit). The term of the agreement is for the period October 1, 2015 through June 1, 2018. For the year ended June 30, 2017, there was \$106,383 of management fees incurred.

5. <u>CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS</u>:

The Complex's operations are concentrated in the multifamily real estate market. In addition, the Complex operates in a heavily regulated environment. The operations of the Complex are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies, including, but not limited to, HUD.

Such administrative directives, rules, and regulations are subject to change by an Act of Congress or an administrative change mandated by or passed through HUD. Such changes may occur with little notice of inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change. Future operations could be affected by changes in economic or other conditions in the geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

6. <u>UNRESTRICTED NET POSITION</u>:

The Complex has an unrestricted net position balance of \$501,083 as of June 30, 2017. The Complex, although not required by an agreement or external sources but considered best practice, maintains certain reserves for insurance and capital replacement; the proceeds of which shall be used for capital expenditures. The Complex deposits \$250 per unit per year, or \$56,000 annually. The reserve account balance is \$449,129 as of June 30, 2017, and is reflected in net position as unrestricted – board designated.

7. <u>SUBSEQUENT EVENTS</u>:

Management has evaluated subsequent events through the date that the financial statements were available to be issued, September 7, 2017, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.



Duplantier Hrapmann Hogan & Maher, LLP

William G. Stamm, CPA Lindsay J. Calub, CPA, LLC Michelle H. Cunningham, CPA

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

September 7, 2017

To the Board of Directors of Louisiana Housing Corporation Village de Jardin Apartments Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Village de Jardin Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Village de Jardin Apartments' basic financial statements, and have issued our report thereon dated September 7, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Village de Jardin Apartments' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Village de Jardin Apartments' internal control. Accordingly, we do not express an opinion on the effectiveness of Village de Jardin Apartments' internal control.

www.dhhmcpa.com

Members American Institute of **Certified Public Accountants** Society of LA CPAs

Guy L. Duplantier, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919 - 1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921 - 1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma 247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville 5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003 Fax: (985) 369-9941

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Village de Jardin Apartments' financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Village de Jardin Apartments' financial statements are free from material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

VILLAGE DE JARDIN APARTMENTS SUMMARY SCHEDULE OF FINDINGS FOR THE YEAR ENDED JUNE 30, 2017

SUMMARY OF AUDITOR'S RESULTS:

- 1. The opinion issued on the financial statements of Village de Jardin Apartments for the year ended June 30, 2017 was unqualified.
- 2. Internal Control Material weaknesses: none noted Significant deficiencies: none noted
- 3. Compliance Noncompliance material to financial statements: none noted
- 4. No management letter was issued.

FINDINGS REQUIRED TO BE REPORTED UNDER GENERALLY ACCEPTED GOVERNMENTAL AUDITING STANDARDS:

None noted.

SUMMARY OF PRIOR YEAR FINDINGS:

None noted.

REPORT

MID-CITY GARDENS APARTMENTS

MID-CITY GARDENS APARTMENTS

INDEX TO REPORT

| | <u>PAGE</u> |
|---|--------------|
| INDEPENDENT AUDITOR'S REPORT | 1 - 3 |
| REQUIRED SUPPLEMENTARY INFORMATION: | |
| Management's Discussion and Analysis | 4 - 6 |
| FINANCIAL STATEMENTS: | |
| Statement of Net Position | 7 |
| Statement of Revenues, Expenses, and Changes in Net Position | 8 |
| Statement of Cash Flows | 9 |
| Notes to Financial Statements | 10 - 14 |
| INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED | |
| IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS | 15 - 16 |
| SUMMARY SCHEDULE OF FINDINGS | 17 |

William G. Stamm, CPA Lindsay J. Calub, CPA, LLC Guy L. Duplantier, CPA Michelle H. Cunningham, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

certified public

accountants

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919-1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921-1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma 247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville 5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003 Fax: (985) 369-9941 Louisiana Housing Corporation Mid-City Gardens Apartments Baton Rouge, Louisiana

Duplantier

Hrapmann

Maher, LLP

Hogan &

Report on the Financial Statements

We have audited the accompanying financial statements of Mid-City Gardens Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Mid-City Gardens Apartments' basic financial statements as listed in the index to report.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

www.dhhmcpa.com

Members American Institute of Certified Public Accountants Society of LA CPAs

INDEPENDENT AUDITOR'S REPORT

September 7, 2017

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Mid-City Gardens Apartments as of June 30, 2017, and the respective changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, these financial statements include only the activities of Mid-City Gardens Apartments and are not intended to present fairly the combined financial position, combined results of operations or combined cash flows of the Louisiana Housing Corporation in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2017 on our consideration of Mid-City Gardens Apartments' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mid-City Gardens Apartments' internal control over financial reporting and compliance.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

MID-CITY GARDENS APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

The Management's Discussion and Analysis of Mid-City Gardens Apartments' (the Complex) financial performance presents a narrative overview and analysis of the Complex's financial activities for the year ended June 30, 2017. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the Complex's financial statements.

FINANCIAL HIGHLIGHTS

- The Complex's net position was \$11,863,718 at June 30, 2017, which represents a 5% decrease from last fiscal year. The largest portion of the net position was \$11,909,745 and reflects the Complex's investment in capital assets (building, furniture, and equipment), net of accumulated depreciation. The Complex uses these capital assets to provide services to tenants.
- The Complex's total revenues decreased by \$17,814, or 4%, total expenses increased by \$56,898, or 6%, and consequently, change in net position decreased by \$74,712, or 14%.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Complex's basic financial statements. These financial statements consist of two sections - Management's Discussion and Analysis (this section) and basic financial statements (including the notes to the financial statements).

Basic Financial Statements

The basic financial statements present information for the Complex as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Statement of Net Position; the Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows.

The <u>Statement of Net Position</u> presents the assets and liabilities separately. The difference between total assets and total liabilities is net position and may provide a useful indicator of whether the financial position of the Complex is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses and Changes in Net Position</u> presents information showing how the Complex's net position changed as a result of current year operations. Regardless of when cash is affected, all changes in net position are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> presents information showing how the Complex's cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income (loss) to net cash provided (used) by operating activities (indirect method) as required by Government Accounting Standards.

MID-CITY GARDENS APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

FINANCIAL ANALYSIS OF THE ENTITY

Condensed Statements of Net Position June 30, 2017 and 2016

| | <u>2017</u> | <u>2016</u> |
|-----------------------------|------------------|------------------|
| Current assets | \$ 11,304 | \$ 45,471 |
| Security deposits | 15,736 | 18,301 |
| Capital assets | 11,909,745 | 12,409,047 |
| Total assets | 11,936,785 | 12,472,819 |
| | | |
| Current liabilities | 54,531 | 23,300 |
| Security deposits | 15,888 | 18,950 |
| Total liabilities | 70,419 | 42,250 |
| | | |
| Deferred inflows | 2,648 | 3,078 |
| Net position | | |
| Invested in captial assets, | | |
| net of related debt | 11,909,745 | 12,409,047 |
| Unrestricted (deficit) | (46,026) | 18,444 |
| Total net position | 11,863,718 | 12,427,491 |
| | | |
| Total liabilities, deferred | | |
| inflows and net position | \$ 11,936,785 | \$ 12,472,819 |

CAPITAL ASSETS

At the end of fiscal year 2017, the Complex had \$11,909,745 invested in capital assets, net of accumulated depreciation. This amount represents a decrease of \$499,302 since last year resulting from depreciation expense. There were no additions or disposals of assets during fiscal year 2017.

NET POSITION

The Complex's net position includes contributions from owner for capital assets and operational revenues and expenses. The Complex's net position decreased from the prior year by \$563,773, primarily due to depreciation expense.

MID-CITY GARDENS APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

FINANCIAL ANALYSIS OF THE ENTITY (Continued)

Condensed Statements of Revenues, Expenses and Changes in Net Position For the Years Ended June 30, 2017 and 2016

| Operating revenues Operating expenses Operating loss | \$ 2017 462,652 1,062,712 (600,060) | \$ 2016 472,844 1,005,814 (532,970) |
|--|---|---|
| Non-operating revenue | | 7,622 |
| Change in net position | (600,060) | (525,348) |
| Net position - beginning of year | 12,427,491 | 12,918,831 |
| Contributions from owner | 36,287 | 34,008 |
| Net position - end of year | \$ 11,863,718 | \$ 12,427,491 |

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

Monthly occupancy levels fluctuated slightly over the fiscal year ended June 30, 2017, and were at 83% at the beginning and 84% at the end of the fiscal year. With rental rates being generally aligned with market rates, there is a continued challenge in working towards achieving and maintaining high occupancy levels, but management continues to strive to do so. While management is working towards improving the results from operations, for the Corporation's operating budget for the fiscal year ending June 30, 2018, no "distributions to owner" amounts were included for the Complex.

REQUEST FOR INFORMATION

Questions concerning any of the information provided in this report or requests for additional financial information can be addressed to:

Louisiana Housing Corporation Rene Landry, Chief Fiscal Officer 2415 Quail Drive Baton Rouge, Louisiana 70808

MID-CITY GARDENS APARTMENTS STATEMENT OF NET POSITION JUNE 30, 2017

ASSETS

| Current assets | |
|--|---------------|
| Cash on hand and in banks | \$ 10,028 |
| Tenant receivables, net of allowance for doubtful accounts | 1,276 |
| Total current assets | 11,304 |
| Tenant security deposits | 15,736 |
| Capital assets | |
| Building | 14,056,329 |
| Furniture, fixtures, and equipment | 215,293 |
| | 14,271,622 |
| Less: accumulated depreciation | 2,361,877 |
| Net capital assets | 11,909,745 |
| TOTAL ASSETS | \$ 11,936,785 |
| LIABILITIES | |
| Current liabilities | |
| Accounts payable | \$ 28,583 |
| Accrued expenses | 25,948 |
| Total current liabilities | 54,531 |
| Tenant security deposits | 15,888 |
| Total liabilities | 70,419 |
| | <u>.</u> |
| DEFERRED INFLOWS OF RESOURCES | |
| Deferred revenue | 2,648 |
| NET POSITION | |
| Investment in capital assets | 11,909,745 |
| Unrestricted (deficit) | (46,027) |
| Total net position | 11,863,718 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES | |
| AND NET POSITION | \$ 11,936,785 |
| | ψ 11,750,705 |
| | |

MID-CITY GARDENS APARTMENTS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2017

| OPERATING | REVENUES |
|-----------|----------|
|-----------|----------|

| Rental income | \$ 446,976 |
|----------------------------------|---------------|
| Tenant charges | 15,676 |
| Total operating revenues | 462,652 |
| OPERATING EXPENSES | |
| Administrative | 31,638 |
| Personnel services | 179,304 |
| Operating and maintenance | 155,358 |
| Utilities | 121,764 |
| Depreciation | 499,301 |
| Insurance | 36,287 |
| Bad debt expense | 14,175 |
| Management fees | 24,885 |
| Total operating expenses | 1,062,712 |
| Operating (loss) | (600,060) |
| NET POSITION - Beginning of year | 12,427,491 |
| Contributions from owners | 36,287 |
| NET POSITION - End of year | \$ 11,863,718 |

MID-CITY GARDENS APARTMENTS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS FROM OPERATING ACTIVITIES

| Cash received from: | |
|---|--------------|
| Rental receipts | \$ 433,438 |
| Other receipts | 15,676 |
| • | 449,114 |
| Cash paid for: | |
| Administrative expenses | (31,638) |
| Tenant security deposits | (497) |
| Personnel services | (179,304) |
| Operating and maintenance | (124,127) |
| Utilities | (121,764) |
| Insurance | (36,287) |
| Management fees | (24,885) |
| | (518,502) |
| Net cash used by operating activities | (69,388) |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | |
| Contributions from owner | 36,287 |
| Net cash provided by non-capital financing activities | 36,287 |
| Net change in cash and cash equivalents | (33,101) |
| Cash and cash equivalents - beginning of year | 43,129 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ 10,028 |
| RECONCILIATION OF OPERATING LOSS | |
| TO NET CASH USED BY OPERATING ACTIVITIES | |
| Operating (loss) | \$ (600,060) |
| Adjustments to reconcile operating loss | |
| to net cash provided by operating activities: | |
| Depreciation | 499,301 |
| Changes in operating assets and liabilities: | |
| Accounts receivable | (1,183) |
| Tenant security deposits | 2,565 |
| Accounts payable | 20,036 |
| Accrued expenses | 11,197 |
| Liability for tenant security deposits | (3,062) |
| Deferred revenue | 1,818 |
| Net cash used by operating activities | \$ (69,388) |

NATURE OF ORGANIZATION AND OPERATIONS:

Mid-City Gardens Apartments (the Complex) is a 60-unit apartment complex in East Baton Rouge Parish, Louisiana. The Louisiana Housing Corporation (LHC) acquired the property in 2010 through the foreclosure of a HOME project which LHC funded. The Complex was named Capital City South Apartments at that time. LHC obtained NSP funding through an agreement with the Office of Community Development to rebuild and rename the Complex to Mid-City Gardens. In addition, LHC used approximately \$600,000 of HOME funds for the rebuild initiative. The Complex accepts rent certificates administered by the local housing authority.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>:

Reporting Entity:

Since the Complex is owned by the Louisiana Housing Corporation, an instrumentality of the State of Louisiana, the financial statements of the Complex have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Complex applies Financial Accounting Standards Board pronouncements and Accounting Principles Board opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails.

The accompanying financial statements present only the transactions of the Complex and do not present any of the assets, liabilities and operations of the Louisiana Housing Corporation.

The Complex's significant accounting policies are described below:

Basis of Accounting:

The Complex is considered a proprietary fund and is presented as a business type activity. Proprietary fund types are used to account for activities that are similar to those found in the private sector where the determination of operating income and changes in net position is necessary or useful for sound financial administration. The GAAP used for proprietary funds are generally those applicable to similar businesses in the private sector (accrual basis accounting).

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets, deferred outflows of resources, liabilities (whether current or noncurrent), and deferred inflows of resources are included on the Statement of Net Position. The Statement of Revenues, Expenses and Changes in Net Position present increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred, regardless of the timing of related cash flows.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Basis of Accounting: (Continued)

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and delivering goods in connection with a proprietary fund's ongoing operations. Operating expenses are those expenses that are essential to the primary operations of the fund. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. When both restricted and unrestricted resources are available for use, it is the Complex's policy to use restricted resources first, then unrestricted resources as they are needed.

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from these estimates.

Cash and Cash Equivalents:

The Complex's cash and cash equivalents include all highly liquid deposits and debt instruments acquired with original maturities of three months or less. The tenant security deposits have use restrictions and are not considered cash equivalents.

Tenant Receivables:

An allowance for uncollectible accounts is established based on prior experience and management's assessment for the collectability of those accounts. Accounts are considered past due on a contractual term. Management charges late fees on past due accounts but not interest. Allowance for doubtful accounts for the year ended June 30, 2017, was \$6,326.

Tenant Security Deposits:

Regulations of LHC require that security deposits be segregated from the general funds of the Complex. Accordingly, the Complex holds all security deposit funds in a separate, interest-bearing account. As of June 30, 2017, the tenant security deposit liability was greater the restricted cash for tenant security deposits by \$152.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Capital Assets:

Capital assets are carried at cost less accumulated depreciation. The Complex capitalizes all property and equipment with initial, individual costs greater than \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The cost of maintenance and repairs is charged to expense as incurred; significant repairs and betterments are capitalized (see Note 3).

Net Position:

In the Statement of Net Position, the difference between the Complex's assets and deferred outflows of resources and liabilities and deferred inflows of resources is recorded as net position. The three components of net position are as follows:

<u>Investment in capital assets, net of related debt</u> - The category records capital assets net of accumulated depreciation and reduced by any outstanding balances of bonds, mortgages, notes or other borrowings attributable to the acquisition, construction or improvement of capital assets.

<u>Restricted net position</u> - Net positions that are restricted by external sources such as creditors, grantors, contributors, or by law are reported separately as restricted net position.

<u>Unrestricted net position</u> - Net positions that do not meet the definition of "restricted" or "investment in capital assets, net of related debt."

Rental Income and Deferred Revenue:

The Complex receives rental income from units which are reserved for people with low and moderate incomes. Rental income is recognized as the rents are earned. Rental payments received in advance are deferred. All leases between the Complex and its tenants are operating leases. Contract rent increases are prohibited without the approval of the LHC Board of Directors. The Complex derives substantially all of its revenues from its rental activities in Baton Rouge, Louisiana.

Tenant Charges:

Tenant charges are recognized as earned and consist of charges to tenants for gate access cards, late fees, NSF fees, cleaning fees, laundry income, and vending income.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Advertising:

The Complex expenses advertising costs as they are incurred. Advertising expense for the year ended June 30, 2017, was \$3,879.

2. <u>CASH AND CASH EQUIVALENTS</u>:

At June 30, 2017, the Complex had cash and cash equivalents (book balances) which were demand deposits at a local financial institution.

The deposit accounts are subject to custodial credit risk; that is, in the event of a bank failure, the funds may not be returned. To mitigate this risk, state law requires deposits to be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The fair value of the pledged securities plus the federal deposit insurance must at all times be greater than or equal to the amount on deposit with the fiscal agent. At June 30, 2017, the Complex's demand deposit bank balances totaling \$23,444 were fully covered by FDIC insurance.

3. <u>CAPITAL ASSETS</u>:

Following is a summary of the changes in capital assets for the year ended June 30, 2017:

| | Balance | | | | | | Balance | | |
|--------------------------|--------------|--------------------|----------------|-------|---------------------|---|---------------|-------------------|--|
| | Ju | <u>ly 1, 2016</u> | Additions | | Dispositions | | June 30, 2017 | | |
| Furniture, fixtures, | | | | | | | | | |
| and equipment | \$ | 215,293 | \$ | - | \$ | - | \$ | 215,293 | |
| Buildings | 14 | <u> 1,056,329</u> | | | | _ | 14,056,329 | | |
| | 14 | 4,271,622 | | - | | - | 1 | 4,271,622 | |
| Accumulated depreciation | _(] | l <u>,862,575)</u> | <u>(499</u> | ,301) | | _ | | <u>2,361,877)</u> | |
| Capital assets, net | \$ <u>12</u> | <u>2,409,047</u> | \$ <u>(499</u> | ,301) | \$ <u></u> | _ | \$ <u>1</u> | <u>1,909,745</u> | |

Depreciation expense for the year ended June 30, 2017, was \$499,301.

4. <u>MANAGEMENT FEES</u>:

During the year ended June 30, 2016, the Complex entered into a management agreement with Latter and Blum Property Management, Inc. (LBPMI) to conduct services in connection with the leasing, management and operation of the apartment complex. In exchange, the Complex shall pay LBPMI a monthly management fee equal to the greater of 5.5% of gross receipts collected or \$1,800 per month (\$30 per month per unit). The term of the agreement is for the period October 1, 2015 through June 1, 2018. For the year ended June 30, 2017, there was \$24,885 of management fees incurred.

5. <u>CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS</u>:

The Complex's operations are concentrated in the multifamily real estate market. In addition, the Complex operates in a heavily regulated environment. The operations of the Complex are subject to the administrative directives, rules and regulations of federal, state, and local regulatory agencies, including, but not limited to, HUD.

Such administrative directives, rules, and regulations are subject to change by an Act of Congress or an administrative change mandated by or passed through HUD. Such changes may occur with little notice of inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change. Future operations could be affected by changes in economic or other conditions in the geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

6. <u>UNRESTRICTED NET POSITION – (DEFICIT) BALANCE:</u>

The Complex has an unrestricted net position - (deficit) balance of \$46,027 as of June 30, 2017. This is primarily due to the Complex incurring operating losses since the acquisition of the apartment complex. The Complex incurred an operating loss of \$600,060 for the year ended June 30, 2017. Although the Complex has a (deficit) in the unrestricted net position, the overall net position has a surplus of \$11,863,718 as of June 30, 2017. Management is currently evaluating the (deficit) in the unrestricted position in order to develop a plan to increase the Complex's profits.

7. <u>SUBSEQUENT EVENTS</u>:

Management has evaluated subsequent events through the date that the financial statements were available to be issued, September 7, 2017, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.



William G. Stamm, CPA Lindsay J. Calub, CPA, LLC Guy L. Duplantier, CPA Michelle H. Cunningham, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919-1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921-1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma

247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville

5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003 Fax: (985) 369-9941 Duplantier Hrapmann Hogan & Maher, LLP

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <u>GOVERNMENT AUDITING STANDARDS</u>

September 7, 2017

To the Board of Directors of Louisiana Housing Corporation Mid-City Gardens Apartments Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Mid-City Gardens Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Mid-City Gardens Apartments' basic financial statements, and have issued our report thereon dated September 7, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Mid-City Gardens Apartments' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Mid-City Gardens Apartments' internal control. Accordingly, we do not express an opinion on the effectiveness of Mid-City Gardens Apartments' internal control.

www.dhhmcpa.com

Members American Institute of Certified Public Accountants Society of LA CPAs A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Mid-City Gardens Apartments' financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Mid-City Gardens Apartments' financial statements are free from material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

MID-CITY GARDENS APARTMENTS SUMMARY SCHEDULE OF FINDINGS FOR THE YEAR ENDED JUNE 30, 2017

SUMMARY OF AUDITOR'S RESULTS:

- 1. The opinion issued on the financial statements of Mid-City Gardens Apartments for the year ended June 30, 2017 was unqualified.
- 2. Internal Control Material weaknesses: none noted Significant deficiencies: none noted
- 3. Compliance Noncompliance material to financial statements: none noted
- 4. No management letter was issued.

FINDINGS REQUIRED TO BE REPORTED UNDER GENERALLY ACCEPTED GOVERNMENTAL AUDITING STANDARDS:

None noted.

SUMMARY OF PRIOR YEAR FINDINGS:

None noted.

REPORT

WILLOWBROOK APARTMENTS

JUNE 30, 2017

WILLOWBROOK APARTMENTS

INDEX TO REPORT

JUNE 30, 2017

| | <u>PAGE</u> |
|---|-------------|
| INDEPENDENT AUDITOR'S REPORT | 1 - 3 |
| REQUIRED SUPPLEMENTARY INFORMATION: | |
| Management's Discussion and Analysis | 4 - 6 |
| FINANCIAL STATEMENTS: | |
| Statement of Net Position | 7 |
| Statement of Revenues, Expenses, and Changes in Net Position | 8 |
| Statement of Cash Flows | 9 |
| Notes to Financial Statements | 10 - 14 |
| INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED | |
| IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS | 15 - 16 |
| SUMMARY SCHEDULE OF FINDINGS | 17 |



Duplantier Hrapmann Hogan & Maher, LLP

INDEPENDENT AUDITOR'S REPORT

September 7, 2017

William G. Stamm, CPA Lindsay J. Calub, CPA, LLC Guy L. Duplantier, CPA Michelle H. Cunningham, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919-1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921-1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma 247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville 5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003 Fax: (985) 369-9941 Louisiana Housing Corporation Willowbrook Apartments Baton Rouge, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of Willowbrook Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Willowbrook Apartments' basic financial statements as listed in the index to report.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

www.dhhmcpa.com

Members American Institute of Certified Public Accountants Society of LA CPAs An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Willowbrook Apartments as of June 30, 2017, and the respective changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, these financial statements include only the activities of Willowbrook Apartments and are not intended to present fairly the combined financial position, combined results of operations or combined cash flows of the Louisiana Housing Corporation in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2017 on our consideration of Willowbrook Apartments' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Willowbrook Apartments' internal control over financial reporting and compliance.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

WILLOWBROOK APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

The Management's Discussion and Analysis of Willowbrook Apartments' (the Complex) financial performance presents a narrative overview and analysis of the Complex's financial activities for the year ended June 30, 2017. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the Complex's financial statements.

FINANCIAL HIGHLIGHTS

- The Complex's net position was \$25,367,550 at June 30, 2017, which represents a 4% decrease from last fiscal year. The largest portion of the net position was \$23,757,032 and reflects the Complex's investment in capital assets (building, furniture, equipment, and sitework), net of accumulated depreciation. The Complex uses these capital assets to provide services to tenants.
- The Complex's total revenues increased by \$184,615, or 5%, total expenses increased by \$167,492, or 5%, and change in net position increased by \$17,123, or 5%.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Complex's basic financial statements. These financial statements consist of two sections - Management's Discussion and Analysis (this section) and basic financial statements (including the notes to the financial statements).

Basic Financial Statements

The basic financial statements present information for the Complex as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows.

The <u>Statement of Net Position</u> presents the assets and liabilities separately. The difference between total assets and total liabilities is net position and may provide a useful indicator of whether the financial position of the Complex is improving or deteriorating.

The <u>Statement of Revenues, Expenses, and Changes in Net Position</u> presents information showing how the Complex's net position changed as a result of current year operations. Regardless of when cash is affected, all changes in net position are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> presents information showing how the Complex's cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income (loss) to net cash provided (used) by operating activities (indirect method) as required by *Government Accounting Standards*.

WILLOWBROOK APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

Condensed Statements of Net Position

FINANCIAL ANALYSIS OF THE ENTITY

| June 30, 2017 and 2016 | | | | | |
|--|--|----|--|--|--|
| Current assets Security deposits Capital assets Total assets | 2017 \$ 1,723,765 125,079 23,757,032 \$ 25,605,876 | \$ | 2016 1,662,110 128,539 24,893,119 26,683,768 | | |
| Current liabilities Security deposits Total liabilities | \$ 53,078 128,964 182,042 | \$ | 188,749 128,389 317,138 | | |
| Deferred inflows | 56,284 | | 6,884 | | |
| Net position Invested in captial assets, net of related debt Unrestricted Total net position | 23,757,032 1,610,518 25,367,550 | | 24,893,119 1,466,627 26,359,746 | | |
| Total liabilities, deferred inflows and net position | \$ 25,605,876 | \$ | 26,683,768 | | |

CAPITAL ASSETS

At the end of fiscal year 2017, the Complex had \$23,757,032 invested in capital assets, net of accumulated depreciation. This amount represents a decrease of \$1,136,087 since last year resulting from depreciation expense of \$1,155,042 offset by additions of \$18,955 for the current fiscal year. There were no disposals of assets during fiscal year 2017.

NET POSITION

The Complex's net position includes contributions from owner for capital assets and operational revenues and expenses. The Complex's net position decreased from the prior year by \$992,196, primarily due to depreciation expense.

WILLOWBROOK APARTMENTS MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

FINANCIAL ANALYSIS OF THE ENTITY (Continued)

Condensed Statements of Revenues, Expenses, and Changes in Net Position For the Years Ended June 30, 2017 and 2016

| Operating revenues Operating expenses Operating income | \$ <u>2017</u> \$ <u>3,525,871</u> <u>3,224,292</u> <u>301,579</u> | \$ <u>2016</u> \$ 3,389,078 <u>3,056,800</u> 332,278 |
|--|---|---|
| Non-operating revenue | 48,237 | 415 |
| Change in net position | 349,816 | 332,693 |
| Net position - beginning of year | 26,359,746 | 27,228,650 |
| Contributions from owner | 97,680 | 94,580 |
| Distributions to owner | (1,439,692) | (1,296,177) |
| Net position - end of year | \$ 25,367,550 | \$ 26,359,746 |

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

Monthly occupancy levels fluctuated slightly over the fiscal year ended June 30, 2017, but were at 96% at the beginning and end of the fiscal year. Management continues to work at keeping occupancy levels high, and thus keeping corresponding rental receipts high. Continued development of the surrounding New Orleans area infrastructure and owner involvement should provide for maintaining a high occupancy rate, along with a high level of operating revenues. Management expects that the results from operations for the fiscal year ending June 30, 2018, will provide for owner distributions near current levels.

REQUEST FOR INFORMATION

Questions concerning any of the information provided in this report or requests for additional financial information can be addressed to:

Louisiana Housing Corporation Rene Landry, Chief Fiscal Officer 2415 Quail Drive Baton Rouge, Louisiana 70808

WILLOWBROOK APARTMENTS STATEMENT OF NET POSITION JUNE 30, 2017

ASSETS

| Current assets | |
|--|------------------|
| Cash on hand and in banks | \$ 1,648,661 |
| Tenant receivables, net of allowance for doubtful accounts | 74,027 |
| Other receivables | 77 |
| Deposits | 1,000 |
| Total current assets | 1,723,765 |
| | |
| Tenant security deposits | 125,079 |
| Capital assets | |
| Building | 34,235,688 |
| Sitework | 131,030 |
| Furniture, fixtures, and equipment | 122,972 |
| r winiture, rintures, with equipment | 34,489,690 |
| Less accumulated depreciation | 10,732,658 |
| Net capital assets | 23,757,032 |
| | 20,707,002 |
| TOTAL ASSETS | \$ 25,605,876 |
| LIABILITIES | |
| Current liabilities | |
| Accounts payable | \$ 51,577 |
| Accrued expenses | 1,501 |
| Total current liabilities | 53,078 |
| Tenant security deposits | 128,964 |
| Total liabilities | 182,042 |
| | · · · · |
| DEFERRED INFLOWS OF RESOURCES | |
| Deferred revenue | 56,284 |
| | |
| <u>NET POSITION</u> | |
| Net investment in capital assets | 23,757,032 |
| Unrestricted, board designated | 1,523,311 |
| Unrestricted | 87,207 |
| Total net position | 25,367,550 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION | \$ 25,605,876 |
| | |

See accompanying notes.

WILLOWBROOK APARTMENTS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION <u>FOR THE YEAR ENDED JUNE 30, 2017</u>

OPERATING REVENUES

| OF ERATING REVENUES | |
|----------------------------------|---------------|
| Rental income | \$ 3,454,287 |
| Tenant charges | 71,584 |
| Total operating revenues | 3,525,871 |
| OPERATING EXPENSES | |
| Administrative | 96,999 |
| Personnel services | 382,121 |
| Operating and maintenance | 793,152 |
| Depreciation | 1,155,042 |
| Utilities | 459,499 |
| Insurance | 97,680 |
| Bad debt expense | 47,719 |
| Management fees | 192,080 |
| Total operating expenses | 3,224,292 |
| Operating income | 301,579 |
| NON-OPERATING REVENUES | |
| Miscellaneous income | 48,237 |
| Total non-operating revenues | 48,237 |
| CHANGE IN NET POSITION | 349,816 |
| NET POSITION - Beginning of year | 26,359,746 |
| Contributions from owner | 97,680 |
| Distributions to owner | (1,439,692) |
| NET POSITION - End of year | \$ 25,367,550 |

See accompanying notes.

WILLOWBROOK APARTMENTS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS FROM OPERATING ACTIVITIES

| Cash received from: | |
|--|-----------------|
| Rental receipts | \$ 3,402,619 |
| Other receipts | 73,107 |
| | 3,475,726 |
| Cash paid for: | |
| Administrative expenses | (96,999) |
| Tenant security deposits | 4,035 |
| Personnel services | (382,121) |
| Operating and maintenance | (795,851) |
| Utilities | (459,499) |
| Insurance | (97,680) |
| Management fees | (192,080) |
| | (2,020,195) |
| Net cash provided by operating activities | 1,455,531 |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | |
| Other non-operating revenues | 48,236 |
| Contributions from owner | 97,680 |
| Distributions to owner | (1,546,740) |
| Net cash used by non-capital financing activities | (1,400,824) |
| CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES | |
| Purchase of capital assets | (18 055) |
| Net cash used by capital financing activities | (18,955) |
| Net easil used by capital manenig activities | (18,955) |
| Net change in cash and cash equivalents | 35,752 |
| Cash and cash equivalents - beginning of year | 1,612,909 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ 1,648,661 |
| RECONCILIATION OF OPERATING INCOME TO NET CASH | |
| PROVIDED BY OPERATING ACTIVITIES | |
| Operating income | \$ 301,579 |
| Adjustments to reconcile operating income to net cash provided | , |
| by operating activities: | |
| Depreciation | 1,155,042 |
| Changes in operating assets and liabilities: | , , |
| Accounts receivable | (51,826) |
| Tenant security deposits | 3,460 |
| Prepaid expenses | 25,924 |
| Liability for tenant security deposits | 575 |
| Accounts payable | (18,818) |
| Accrued expenses | (9,805) |
| Deferred revenue | 49,400 |
| Net cash provided by operating activities | \$ 1,455,531 |
| | |

See accompanying notes.

NATURE OF ORGANIZATION AND OPERATIONS:

Willowbrook Apartments (the Complex) is a 408-unit apartment complex in New Orleans, Louisiana. The Complex was purchased on October 1, 1995 by the Louisiana Housing Corporation (LHC or the owner), the successor to the Louisiana Housing Finance Agency, at a cost of \$1 under the U.S. Department of Housing and Urban Development's Property Disposition Program. Under the terms of the purchase agreement, the owner is bound by certain use restrictions of the apartment complex, which primarily relate to low income housing. The Complex suffered significant damage in 2005 as a result of Hurricane Katrina and underwent renovations. The Complex resumed operations in May 2008. The Complex accepts rent certificates administered by the local housing authority.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Reporting Entity:</u>

Since the Complex is owned by the Louisiana Housing Corporation, an instrumentality of the State of Louisiana, the financial statements of the Complex have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Complex applies Financial Accounting Standards Board pronouncements and Accounting Principles Board opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails.

The accompanying financial statements present only the transactions of the Complex and do not present any of the assets, liabilities, and operations of the Louisiana Housing Corporation.

Basis of Accounting:

The Complex is considered a proprietary fund and is presented as a business-type activity. Proprietary fund types are used to account for activities that are similar to those found in the private sector where the determination of operating income and changes in net position is necessary or useful for sound financial administration. The GAAP used for proprietary funds are generally those applicable to similar businesses in the private sector (accrual basis accounting).

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets, deferred outflows of resources, liabilities (whether current or noncurrent), and deferred inflows of resources are included on the Statement of Net Position. The Statement of Revenues, Expenses, and Changes in Net Position present increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred, regardless of the timing of related cash flows.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Basis of Accounting: (Continued)

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and delivering goods in connection with a proprietary fund's ongoing operations. Operating expenses are those expenses that are essential to the primary operations of the fund. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. When both restricted and unrestricted resources are available for use, it is the Complex's policy to use restricted resources first, then unrestricted resources as they are needed.

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from these estimates.

Cash and Cash Equivalents:

The Complex's cash and cash equivalents include all highly liquid deposits and debt instruments acquired with original maturities of three months or less. The tenant security deposits have use restrictions and are not considered cash equivalents.

Tenant Receivables:

An allowance for uncollectible accounts is established based on prior experience and management's assessment for the collectability of those accounts. Accounts are considered past due on a contractual term. Management charges late fees on past due accounts but not interest. Allowance for doubtful accounts for the year ended June 30, 2017, was \$23,500.

Tenant Security Deposits:

Regulations of the LHC require that security deposits be segregated from the general funds of the Complex. Accordingly, the Complex holds all security deposit funds in a separate, interest–bearing account. As of June 30, 2017, the tenant security deposit liability was greater than the restricted cash for tenant security deposits by \$3,885.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Capital Assets:

Capital assets are carried at cost less accumulated depreciation. The Complex capitalizes all property and equipment with initial, individual costs greater than \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The cost of maintenance and repairs is charged to expense as incurred; significant repairs and betterments are capitalized.

Net Position:

In the Statement of Net Position, the difference between the Complex's assets and deferred outflows of resources and liabilities and deferred inflows of resources is recorded as net position. The three components of net position are as follows:

<u>Investment in capital assets, net of related debt</u> - The category records capital assets net of accumulated depreciation and reduced by any outstanding balances of bonds, mortgages, notes or other borrowings attributable to the acquisition, construction, or improvement of capital assets.

<u>Restricted net position</u> - Net positions that are restricted by external sources such as creditors, grantors, contributors, or by law are reported separately as restricted net position.

<u>Unrestricted net position</u> - Net positions that do not meet the definition of "restricted" or "investment in capital assets, net of related debt."

Rental Income and Deferred Revenue:

The Complex receives rental income from units which are reserved for people with low and moderate incomes. Rental income is recognized as the rents are earned. Rental payments received in advance are deferred. All leases between the Complex and its tenants are operating leases. Contract rent increases are prohibited without the approval of the LHC Board of Directors. The Complex derives substantially all of its revenues from its rental activities in New Orleans, Louisiana.

Tenant Charges:

Tenant charges are recognized as earned and consist of charges to tenants for gate access cards, late fees, NSF fees, application fees, cleaning fees, pet fees, laundry income, and vending income.

1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Advertising:

The Complex expenses advertising costs as they are incurred. Advertising expense for the year ended June 30, 2017, was \$29,160.

2. CASH AND CASH EQUIVALENTS:

At June 30, 2017, the Complex had cash and cash equivalents which were demand deposits at a local financial institution.

The deposit accounts are subject to custodial credit risk; that is, in the event of a bank failure, the funds may not be returned. To mitigate this risk, state law requires deposits to be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The fair value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. At June 30, 2017, the Complex's demand deposit bank balances totaling \$1,903,531 were fully covered by FDIC insurance or pledged collateral held by the Federal Reserve Bank in joint custody.

3. <u>CAPITAL ASSETS</u>:

Following is a summary of the changes in capital assets for the year ended June 30, 2017:

| | | Balance | | | | | | Balance |
|--------------------------|--------------|-------------|-----------|-------------|--------------|---|------|-------------|
| | July 1, 2016 | | Additions | | Dispositions | | Jun | e 30, 2017 |
| Furniture & fixtures | \$ | 122,972 | \$ | - | \$ | - | | 122,972 |
| Buildings | | 33,403,098 | | - | | - | | 33,403,098 |
| Building improvements | | 832,590 | | | | | | 832,590 |
| Sitework | | 112,075 | | 18,955 | | _ | | 131,030 |
| | | 34,470,735 | | 18,955 | | - | | 34,489,690 |
| Accumulated depreciation | | (9,577,616) | | (1,155,042) | | | (| 10,732,658) |
| Capital assets, net | \$ | 24,893,119 | \$ | (1,136,087) | \$ | | \$ 3 | 23,757,032 |

Depreciation expense for the year ended June 30, 2017, was \$1,155,042.

4. <u>MANAGEMENT FEES</u>:

During the year ended June 30, 2016, the Complex entered into a management agreement with Latter and Blum Property Management, Inc. (LBPMI) to conduct services in connection with the leasing, management, and operation of the apartment complex. In exchange, the Complex shall pay LBPMI a monthly management fee equal to the greater of 5.5% of gross receipts collected or \$1,800 per month (\$30 per month per unit). The term of the agreement is for the period October 1, 2015 through June 1, 2018. For the year ended June 30, 2017, there was \$192,080 of management fees incurred.

5. <u>CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS</u>:

The Complex's operations are concentrated in the multifamily real estate market. In addition, the Complex operates in a heavily regulated environment. The operations of the Complex are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies, including, but not limited to, HUD.

Such administrative directives, rules, and regulations are subject to change by an Act of Congress or an administrative change mandated by or passed through HUD. Such changes may occur with little notice of inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change. Future operations could be affected by changes in economic or other conditions in the geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

6. <u>UNRESTRICTED NET POSITION</u>:

The Complex has an unrestricted net position balance of \$1,610,518 as of June 30, 2017. The Complex, although not required by an agreement of external sources but considered best practice, maintains certain reserves for insurance and capital replacement; the proceeds of which shall be used for capital expenditures. The Complex deposits \$350 per unit per year, or \$142,800 annually. The reserve account balance is \$1,523,311 as of June 30, 2017, and reflected in net position as unrestricted – board designated.

7. <u>SUBSEQUENT EVENTS</u>:

Management has evaluated subsequent events through the date that the financial statements were available to be issued, September 7, 2017, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.



Duplantier Hrapmann Hogan & Maher, LLP

William G. Stamm, CPA Lindsay J. Calub, CPA, LLC Guy L. Duplantier, CPA Michelle H. Cunningham, CPA Dennis W. Dillon, CPA Grady C. Lloyd, III CPA

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <u>GOVERNMENT AUDITING STANDARDS</u>

September 7, 2017

Heather M. Jovanovich, CPA Terri L. Kitto, CPA

Michael J. O'Rourke, CPA David A. Burgard, CPA Clifford J. Giffin, Jr., CPA

A.J. Duplantier, Jr., CPA (1919-1985)

Felix J. Hrapmann, Jr., CPA (1919-1990)

William R. Hogan, Jr., CPA (1920-1996) James Maher, Jr., CPA (1921-1999)

New Orleans 1615 Poydras Street, Suite 2100 New Orleans, LA 70112 Phone: (504) 586-8866 Fax: (504) 525-5888

Northshore 1290 Seventh Street Slidell, LA 70458 Phone: (985) 641-1272 Fax: (985) 781-6497

Houma

247 Corporate Drive Houma, LA 70360 Phone: (985) 868-2630 Fax: (985) 872-3833

Napoleonville 5047 Highway 1 P.O. Box 830 Napoleonville, LA 70390 Phone: (985) 369-6003

Fax: (985) 369-9941

To the Board of Directors of Louisiana Housing Corporation Willowbrook Apartments Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Willowbrook Apartments, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Willowbrook Apartments' basic financial statements, and have issued our report thereon dated September 7, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Willowbrook Apartments' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Willowbrook Apartments' internal control. Accordingly, we do not express an opinion on the effectiveness of Willowbrook Apartments' internal control.

www.dhhmcpa.com

Members American Institute of Certified Public Accountants Society of LA CPAs A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Willowbrook Apartments' financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Willowbrook Apartments' financial statements are free from material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Duplantier, Hrapmann, Hogan & Maher, LLP

New Orleans, Louisiana

WILLOWBROOK APARTMENTS SUMMARY SCHEDULE OF FINDINGS FOR THE YEAR ENDED JUNE 30, 2017

SUMMARY OF AUDITOR'S RESULTS:

- 1. The opinion issued on the financial statements of Willowbrook Apartments for the year ended June 30, 2017 was unqualified.
- 2. Internal Control Material weaknesses: none noted Significant deficiencies: none noted
- 3. Compliance Noncompliance material to financial statements: none noted
- 4. No management letter was issued.

FINDINGS REQUIRED TO BE REPORTED UNDER GENERALLY ACCEPTED GOVERNMENTAL AUDITING STANDARDS:

None noted.

SUMMARY OF PRIOR YEAR FINDINGS:

None noted.