

**UNIVERSITY OF LOUISIANA
AT LAFAYETTE FOUNDATION, INC.**

FINANCIAL REPORT

JUNE 30, 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of
University of Louisiana
at Lafayette Foundation, Inc.
Lafayette, Louisiana

We have audited the accompanying financial statements of the University of Louisiana at Lafayette Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2018 and 2017 and the related statements of activities and cash flows for the years then ended, and the related notes to financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Louisiana at Lafayette Foundation, Inc. as of June 30, 2018 and 2017 and the respective changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of compensation, benefits and other payments to agency head on page 30 and schedule of revenues and expenses of intercollegiate athletics program on pages 31 and 32 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated October 8, 2018 on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

A handwritten signature in dark ink, appearing to read "Broussard", followed by a stylized flourish or second signature.

Lafayette, Louisiana
October 8, 2018

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

As of June 30, 2018 and 2017

| ASSETS | 2018 | 2017 |
|--|----------------------|----------------------|
| Cash and cash equivalents | \$ 36,329,594 | \$ 9,349,119 |
| Cash – designated for investment | 3,000,000 | - |
| Cash – restricted for collateral on derivative investments | 1,150,000 | - |
| Contributions receivable, net | 6,049,717 | 5,574,080 |
| Accounts receivable | 414,595 | 275,764 |
| Investments, at market value | 138,830,792 | 164,023,861 |
| Property and equipment, net | 9,222,607 | 8,485,913 |
| Artworks | 3,000,266 | 2,988,516 |
| Accrued interest receivable | 110,456 | 119,224 |
| Other receivables | 40,485 | - |
| Other assets | <u>1,413,993</u> | <u>1,365,630</u> |
| Total assets | <u>\$199,562,505</u> | <u>\$192,182,107</u> |
| LIABILITIES AND NET ASSETS | | |
| Liabilities: | | |
| Accounts payable | \$ 718,291 | \$ 2,667,997 |
| Grants payable to University | 16,296 | 8,781 |
| Funds held in custody | 39,378,811 | 37,545,171 |
| Note payable | 378,436 | 398,905 |
| Other liabilities | <u>363,616</u> | <u>224,187</u> |
| Total liabilities | <u>\$ 40,855,450</u> | <u>\$ 40,845,041</u> |
| Net assets: | | |
| Unrestricted | \$ 5,542,881 | \$ 4,657,281 |
| Temporarily restricted | 55,120,862 | 51,122,270 |
| Permanently restricted | <u>98,043,312</u> | <u>95,557,515</u> |
| Total net assets | <u>\$158,707,055</u> | <u>\$151,337,066</u> |
| Total liabilities and net assets | <u>\$199,562,505</u> | <u>\$192,182,107</u> |

See Notes to Financial Statements.

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENT OF ACTIVITIES

Year Ended June 30, 2018

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|---------------------|-----------------------------------|-----------------------------------|----------------------|
| REVENUES, GAINS, LOSSES AND OTHER SUPPORT: | | | | |
| Contributions | \$ 121,515 | \$ 11,749,560 | \$ 1,505,186 | \$ 13,376,261 |
| Contributions – artwork | - | 47,950 | - | 47,950 |
| Interest and dividends | 12,133 | 2,544,535 | - | 2,556,668 |
| Net gains and (losses) on investments – | | | | |
| Realized | - | 7,801,069 | - | 7,801,069 |
| Unrealized | 34 | (945,834) | - | (945,800) |
| Other income | 801,865 | 1,817,878 | 324 | 2,620,067 |
| Grant revenue | 3,230 | - | - | 3,230 |
| Net assets released from restrictions – | | | | |
| Satisfaction of purpose restrictions | 17,819,283 | (17,836,646) | 17,363 | - |
| Transfers between net asset classifications | <u>216,996</u> | <u>(1,179,920)</u> | <u>962,924</u> | <u>-</u> |
| Total revenues, gains, losses and other support | <u>\$18,975,056</u> | <u>\$ 3,998,592</u> | <u>\$ 2,485,797</u> | <u>\$ 25,459,445</u> |
| EXPENSES: | | | | |
| Grants paid to benefit University of Louisiana at Lafayette for – | | | | |
| Projects specified by donors | \$14,908,809 | \$ - | \$ - | \$ 14,908,809 |
| Fundraising – | | | | |
| Salaries and benefits | 529,189 | - | - | 529,189 |
| Other | 292,366 | - | - | 292,366 |
| Supporting services – | | | | |
| Salaries and benefits | 597,728 | - | - | 597,728 |
| Insurance | 86,730 | - | - | 86,730 |
| Office operations | 262,619 | - | - | 262,619 |
| Travel | 23,528 | - | - | 23,528 |
| Professional services | 468,192 | - | - | 468,192 |
| Dues and subscriptions | 39,895 | - | - | 39,895 |
| Meetings and development | 2,793 | - | - | 2,793 |
| Investment management fee | 618,149 | - | - | 618,149 |
| Interest | 19,471 | - | - | 19,471 |
| Depreciation | 339,422 | - | - | 339,422 |
| Bad debt recoveries | <u>(99,435)</u> | <u>-</u> | <u>-</u> | <u>(99,435)</u> |
| Total expenses | <u>\$18,089,456</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 18,089,456</u> |

(continued)

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENT OF ACTIVITIES (CONTINUED)

Year Ended June 30, 2018

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|---------------------------------|---------------------|-----------------------------------|-----------------------------------|----------------------|
| Change in net assets | \$ 885,600 | \$ 3,998,592 | \$ 2,485,797 | \$ 7,369,989 |
| Net assets at beginning of year | <u>4,657,281</u> | <u>51,122,270</u> | <u>95,557,515</u> | <u>151,337,066</u> |
| Net assets at end of year | <u>\$ 5,542,881</u> | <u>\$ 55,120,862</u> | <u>\$ 98,043,312</u> | <u>\$158,707,055</u> |

See Notes to Financial Statements.

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENT OF ACTIVITIES

Year Ended June 30, 2017

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|----------------------|-----------------------------------|-----------------------------------|----------------------|
| REVENUES, GAINS, LOSSES AND OTHER SUPPORT: | | | | |
| Contributions | \$ 100,418 | \$ 13,100,390 | \$ 2,466,765 | \$ 15,667,573 |
| Contributions – artwork | - | 5,500 | - | 5,500 |
| Interest and dividends | 10,745 | 2,247,662 | - | 2,258,407 |
| Net gains and (losses) on investments – | | | | |
| Realized | - | (133,551) | - | (133,551) |
| Unrealized | - | 10,202,799 | - | 10,202,799 |
| Other income | 1,170,925 | 378,938 | 307 | 1,550,170 |
| Loss on disposal of property, plant and equipment | (9,454) | - | - | (9,454) |
| Grant revenue | 3,300 | - | - | 3,300 |
| Net assets released from restrictions – | | | | |
| Satisfaction of purpose restrictions | 17,499,692 | (17,455,984) | (43,708) | - |
| Transfers between net asset classifications | <u>538,144</u> | <u>(1,035,199)</u> | <u>497,055</u> | <u>-</u> |
| Total revenues, gains, losses and other support | <u>\$ 19,313,770</u> | <u>\$ 7,310,555</u> | <u>\$ 2,920,419</u> | <u>\$ 29,544,744</u> |
| EXPENSES: | | | | |
| Grants paid to benefit University of Louisiana at Lafayette for – | | | | |
| Projects specified by donors | \$ 14,251,331 | \$ - | \$ - | \$ 14,251,331 |
| Fundraising – | | | | |
| Salaries and benefits | 483,645 | - | - | 483,645 |
| Other | 309,645 | - | - | 309,645 |
| Supporting services – | | | | |
| Salaries and benefits | 461,823 | - | - | 461,823 |
| Insurance | 86,442 | - | - | 86,442 |
| Office operations | 335,772 | - | - | 335,772 |
| Travel | 18,188 | - | - | 18,188 |
| Professional services | 385,333 | - | - | 385,333 |
| Dues and subscriptions | 43,479 | - | - | 43,479 |
| Meetings and development | 1,994 | - | - | 1,994 |
| Investment management fee | 454,784 | - | - | 454,784 |
| Interest | 43,857 | - | - | 43,857 |
| Depreciation | 360,972 | - | - | 360,972 |
| Bad debt expense | <u>1,585,333</u> | <u>-</u> | <u>-</u> | <u>1,585,333</u> |
| Total expenses | <u>\$ 18,822,598</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 18,822,598</u> |

(continued)

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENT OF ACTIVITIES (CONTINUED)

Year Ended June 30, 2017

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|---------------------------------|---------------------|-----------------------------------|-----------------------------------|----------------------|
| Change in net assets | \$ 491,172 | \$ 7,310,555 | \$ 2,920,419 | \$ 10,722,146 |
| Net assets at beginning of year | <u>4,166,109</u> | <u>43,811,715</u> | <u>92,637,096</u> | <u>140,614,920</u> |
| Net assets at end of year | <u>\$ 4,657,281</u> | <u>\$ 51,122,270</u> | <u>\$95,557,515</u> | <u>\$151,337,066</u> |

See Notes to Financial Statements.

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2018 and 2017

| | <u>2018</u> | <u>2017</u> |
|---|-----------------------|---------------------|
| OPERATING ACTIVITIES | | |
| Change in net assets | \$ 7,369,989 | \$ 10,722,146 |
| Adjustments to reconcile change in net assets to operating activities: | | |
| Depreciation | 339,422 | 360,972 |
| Net realized and unrealized (gains) losses on investments | (6,855,269) | (10,069,248) |
| Loss on disposal of property, plant, and equipment | - | 9,454 |
| Bad debt expense (recoveries) | (99,435) | 1,585,333 |
| Non cash donations | (47,950) | (5,500) |
| Changes in assets and liabilities – | | |
| Decrease (increase) in assets: | | |
| Contributions receivables | (376,202) | 161,302 |
| Accounts receivable | (138,831) | 378,984 |
| Other receivables | (40,485) | 3,356,838 |
| Other assets | (39,596) | (739,699) |
| Increase (decrease) in liabilities: | | |
| Accounts payable | (1,949,706) | 724,126 |
| Grants payable to University | 7,515 | 8,781 |
| Funds held in custody (net of investment income allocation) | (1,431,093) | (1,092,839) |
| Other liabilities | <u>139,430</u> | <u>20,906</u> |
| Net cash provided by (used in) operating activities | <u>\$ (3,122,211)</u> | <u>\$ 5,421,556</u> |
| INVESTING ACTIVITIES | | |
| Proceeds from sales and maturities of investments | \$125,889,640 | \$ 29,424,647 |
| Purchases of investments | (90,576,569) | (28,285,768) |
| Purchase of artworks | (3,800) | - |
| Proceeds from the sale of fixed assets | - | 52,546 |
| Purchases of fixed assets | <u>(1,036,116)</u> | <u>(45,466)</u> |
| Net cash provided by (used in) investing activities | <u>\$ 34,273,155</u> | <u>\$ 1,145,959</u> |
| FINANCING ACTIVITIES | | |
| Principal payments on note payable | \$ (20,469) | \$ (18,630) |
| Principal payments on bonds payable | <u>-</u> | <u>(800,000)</u> |
| Net cash used in financing activities | <u>\$ (20,469)</u> | <u>\$ (818,630)</u> |
| Net increase in cash and cash equivalents | \$ 31,130,475 | \$ 5,748,885 |
| Cash and cash equivalents at beginning of year | <u>9,349,119</u> | <u>3,600,234</u> |
| Cash equivalents at end of year | <u>\$ 40,479,594</u> | <u>\$ 9,349,119</u> |

(continued)

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

STATEMENTS OF CASH FLOWS (CONTINUED)

Years Ended June 30, 2018 and 2017

| | <u>2018</u> | <u>2017</u> |
|--|----------------------|---------------------|
| RECONCILIATION OF CASH | | |
| Cash and cash equivalents | \$ 36,329,594 | \$ 9,349,119 |
| Cash – restricted for collateral on derivative investments | 1,150,000 | - |
| Cash – designated for investment | <u>3,000,000</u> | <u>-</u> |
| | <u>\$ 40,479,594</u> | <u>\$ 9,349,119</u> |

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization:

The University of Louisiana at Lafayette Foundation, Inc. (the "Foundation") is a nonprofit corporation organized to promote the educational, social, moral and material welfare of the University of Louisiana at Lafayette (the "University") and to receive scholarships, gifts, donations, devices and bequests of money and real and personal properties to become a part thereof, and to invest, care for, manage and control all monies and properties so received, and to disburse the same, and the income there from, as the donors may direct, or if case specific directions are not given, then to such uses as the Board of Trustees of the Foundation may determine, in aid of any of the activities, institutions, interests, purposes and objects of the University.

Significant accounting policies:

Basis of accounting -

The financial statements of the Foundation have been prepared on the accrual basis of accounting.

Contributions and recognition of donor restricted contributions -

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are for future periods or restricted by the donor for specified purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Contributions of noncash assets including artworks are recognized at their estimated fair market values at the date of the donation within the statements of activities and capitalized within the statements of financial position. These contributions are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. Substantially, all artworks are considered unrestricted by the Foundation. When a donor restriction expires, that is, when some stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Use of estimates -

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

Cash and cash equivalents -

Cash and cash equivalents represent demand deposits and certificates of deposit with original maturities of three months or less. Certain cash and cash equivalents are restricted as to use based on donor stipulations. Cash invested in donor endowments amounted to \$35,317,631 and \$3,599,587 as of June 30, 2018 and 2017, respectively.

Derivative instruments -

The Foundation has investments in derivative instruments which have not been designated as hedges. A derivative financial instrument is a financial instrument whose values are derived in whole or in part from the value of any one or more underlying assets or index of asset values. Derivative instruments are recorded at fair value.

Contributions receivable -

Contributions to be received in one year or less are reported at net realizable value. Contributions to be received after one year, net of an allowance for uncollectible amounts, are initially reported at fair value, estimated by discounting them to their present value. Thereafter, amortization of discounts is recorded as additional contribution revenue. An allowance for uncollectible contributions receivable is provided based upon management's judgment, considering such factors as prior collection history, type of contribution, relationship with donor, and other relevant factors.

Investments -

In accordance with generally accepted accounting principles, all investments in marketable securities, debt securities and hedge funds are reported at their estimated fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Investment income, gains and losses restricted by a donor are reported as changes in temporarily restricted net assets.

Concentrations of credit risk -

Financial instruments which subject the Foundation to concentrations of credit risk consist primarily of investments in long-term corporate and governmental fixed income instruments; equity holdings of domestic and international corporations; mutual funds which invest in various marketable securities; derivatives and various hedge funds. The hedge funds hold various investments which include but are not limited to corporate and government fixed income securities, corporate equities (both long and short positions), mutual funds, futures contracts, forward contracts, option contracts, physical commodities, distressed securities, real estate, swaps and other derivative products and other capital market instruments. In addition, the Foundation typically maintains cash and cash equivalents and temporary investments in local banks which may, at times, exceed the Federal Deposit Insurance Corporation (FDIC) limits.

Contributions receivable and substantially all donations are derived from local donors in Southern Louisiana.

Tax status -

The Foundation is a Louisiana nonprofit corporation established in 1955. It is exempt from Federal income taxes under Section 501(c) (3) of the Internal Revenue Service Code; accordingly, no provision for income taxes has been made in the financial statements.

NOTES TO FINANCIAL STATEMENTS

The Foundation has evaluated its tax positions for all open tax years. Currently, the tax years open and subject to examination by the Internal Revenue Service are the 2015, 2016 and 2017 tax years. However, the Foundation is not currently under audit nor has the Foundation been contacted by any jurisdiction.

Based on the evaluation of the Foundation's tax positions, management believes all tax positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions have been recorded for the fiscal year ended June 30, 2018.

Property and equipment -

Purchased property and equipment are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the assets.

Donations of property and equipment are recorded as support at their estimated fair market value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted support.

Real estate -

Real estate held for investment purposes is recorded at fair market value on the date donated.

Charitable giving through life insurance -

In 1985, the Foundation instituted a "Charitable Giving Through Life Insurance Program" in which whole-life insurance policies are purchased on the lives of individuals, with their permission, with proceeds upon death insuring to the Foundation. The cash surrender value of these policies is recognized within the statements of financial position as other assets. Changes in the cash surrender value are recognized as other income in the financial statements.

Funds held in custody -

The Foundation considers all state matching funds and the proportionate share of income generated and expenses paid from the endowments for chairs and professorships, first generation and superior graduate student scholarships as funds held in custody.

Employee benefit plans -

Effective January 1, 1991, the Foundation established a 403(b) plan to provide retirement benefits for employees. Any employee over the age of 21 who has completed one year of service (1,000 hours) is eligible to participate. Participants may contribute to the plan by deferring a portion of their gross salary, within certain IRS imposed limitations for maximum contributions in a given year. The Foundation will match up to 100% of the participant's first 4% of contributions. The amount included in expense for the years ended June 30, 2018 and 2017 was \$31,186 and \$39,105, respectively.

Effective December 1, 2017, the Foundation established a 457(b) deferred compensation plan for eligible employees. The Foundation makes non elective deferrals to this plan of 5% to 9% of eligible employee compensation. Total contributions to this plan for 2018 amounted to \$7,133.

NOTES TO FINANCIAL STATEMENTS

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated between the programs and supporting services benefited.

Recent accounting pronouncements:

In May 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2015-07, *"Fair Value Measurement (Topic 820) – Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)"*. This ASU eliminates the requirement to categorize within the fair value hierarchy investments for which fair values are measured at net asset value using the practical expedient. The provisions of this amendment was effective for fiscal years beginning after December 15, 2016. The Foundation adopted ASU 2015-07 and has applied the amendments retrospectively to all periods presented.

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *"Not-for-Profit Entities (Topic 958)-Presentation of Financial Statements of Not-for-Profit Entities"*. This ASU significantly amends the standards for the presentation and accompanying disclosures of the financial statements of nonprofit organizations. This ASU simplifies and improves the manner in which a not-for-profit entity classifies its net assets, as well as the information that it presents in financial statements and notes concerning liquidity, financial performance, and cash flows. The ASU is effective for fiscal years beginning after December 15, 2017. The adoption of this ASU is expected to change the presentation of the financial statements and disclosures.

In November 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-18, *"Statement of Cash Flows (Topic 230) – Restricted Cash"*. This ASU require that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. The ASU is effective for fiscal years beginning after December 15, 2018. The Foundation elected to early adopt ASU 2016-18 for its fiscal year ended June 30, 2017, and has applied the amendments retrospectively to all periods presented.

Note 2. Contributions Receivable

Unconditional promises to give are included in the financial statements as contributions receivable and revenue of the appropriate net asset category. Contributions receivable recognized at June 30, 2018 and 2017 were as follows:

| | <u>2018</u> | <u>2017</u> |
|---------------------------------|---------------------|---------------------|
| Contributions receivable | \$ 8,863,677 | \$ 8,289,527 |
| Unamortized discount | <u>(495,360)</u> | <u>(283,903)</u> |
| | \$ 8,368,317 | \$ 8,005,624 |
| Allowance for doubtful accounts | <u>(2,318,600)</u> | <u>(2,431,544)</u> |
| | <u>\$ 6,049,717</u> | <u>\$ 5,574,080</u> |

NOTES TO FINANCIAL STATEMENTS

Contributions receivable are expected to be realized in the following periods:

| | |
|---------------------------------|---------------------|
| Amounts due in: | |
| In one year or less | \$ 5,047,679 |
| Between one year and five years | 3,086,604 |
| More than five years | <u>729,394</u> |
| | <u>\$ 8,863,677</u> |

Contributions receivable (net of present value discount) at June 30, 2018 and 2017 had the following restrictions:

| | <u>2018</u> | <u>2017</u> |
|--|---------------------|---------------------|
| Temporarily restricted by donor imposed stipulations for University programs and activities | \$ 7,836,527 | \$ 7,299,299 |
| Endowment for University programs and activities and property acquisitions | <u>531,790</u> | <u>706,325</u> |
| | <u>\$ 8,368,317</u> | <u>\$ 8,005,624</u> |

The Foundation's management performs an annual in depth analysis of pledged contributions and determines that certain contributions receivable are no longer collectible. Contributions totaling \$13,509 and \$106,497 were written off during the years ending June 30, 2018 and 2017, respectively.

Additionally, management reserved \$2,318,600 and \$2,431,544 of allowance for possible uncollectible pledges as of June 30, 2018 and 2017, respectively. The allowance is based on management's estimate of future losses; actual losses may vary from the current estimate. The estimate is reviewed periodically, taking into consideration the risk characteristics of pledged contributions, past loss experience, general economic conditions and other factors that warrant current recognition. As adjustments to the estimate of future losses become necessary, they are reflected as a provision for bad debts in current-period earnings. Actual pledge losses are deducted from, and subsequent recoveries are added to, the allowance.

Note 3. Investments

Investments are measured at fair value in the statements of financial position. Investments consist of bonds, stocks, hedge funds and alternative investments, derivatives, mutual funds and certificates of deposit. Realized and unrealized gains and losses on investments, interest and dividends are reflected in the statements of activities within the appropriate net asset category.

NOTES TO FINANCIAL STATEMENTS

Investments are composed of the following at June 30, 2018 and 2017:

| | <u>Fair Market Value</u> | |
|---|--------------------------|----------------------|
| | <u>2018</u> | <u>2017</u> |
| Certificates of deposit | \$ 810,005 | \$ 805,475 |
| Equities | 2,459,858 | 8,430,992 |
| Unit investment trusts and limited partnerships | 23,459,386 | 39,322 |
| Derivative assets | 39,316 | - |
| Derivative liabilities | (39,316) | - |
| Mutual and exchange traded funds | 51,981,730 | 98,570,583 |
| Hedge funds and other alternatives | <u>60,119,813</u> | <u>56,177,489</u> |
| | <u>\$138,830,792</u> | <u>\$164,023,861</u> |

The Foundation transacts in certain derivative investments as part of its overall investment strategy. The primary objective of these investments is to rebalance the portfolio investment allocations on a continuing basis. These derivative investments have not been designated as hedges. The fair value of these derivative instruments are included within the "Investments" line item on the statement of financial position with changes in fair value reflected as realized gains (losses) or net change in unrealized gains (losses) on investments within the statement of activities.

As of June 30, 2018, the volume of the Foundation's derivative activities based on their notional amounts and number of contracts categorized by primary underlying risk are as follows:

| <u>Primary Underlying Risk</u> | <u>Long Exposure</u> | |
|------------------------------------|-----------------------------|--------------------------------|
| | <u>Notional Amounts</u> | <u>Number of Contracts</u> |
| Equity Index Futures | | |
| Options, Futures & Forwards | \$ 24,494,400 | 180 |
| International Equity Index Futures | | |
| Options, Futures & Forwards | 2,121,650 | 29 |
| Fixed income Futures | | |
| Options, Futures & Forwards | <u>4,143,266</u> | <u>34</u> |
| | <u>\$ 30,759,316</u> | <u>243</u> |

As of June 30, 2018, the fair value amounts of derivative instruments included in the statement of financial position, categorized by primary underlying risk are as follows:

NOTES TO FINANCIAL STATEMENTS

| <u>Primary Underlying Risk</u> | <u>Derivative Asset</u> | <u>Derivative Liabilities</u> | <u>Location in the Statement of Financial Position</u> |
|---|-----------------------------|-----------------------------------|--|
| Equity Index Futures | | | |
| Options, Futures & Forwards | \$ - | \$ 479,926 | Investments |
| International Equity Index Futures | | | |
| Options, Futures & Forwards | - | 62,135 | Investments |
| Fixed Income Futures | | | |
| Options, Futures & Forwards | <u>39,316</u> | <u>-</u> | Investments |
| Gross derivative assets and liabilities | \$ 39,316 | \$ 542,061 | |
| Less: Margin cash | <u>-</u> | <u>(502,745)</u> | Investments |
| | <u>\$ 39,316</u> | <u>\$ 39,316</u> | |

Amounts are presented on a gross basis, prior to netting cash margin accounts.

The following identifies the net gain and loss amounts included in the statement of activities from derivative contracts, categorized by primary underlying risk for the year ending June 30, 2018.

| <u>Primary Underlying Risk</u> | <u>Realized Gain or (Loss) on Derivatives</u> | <u>Change in Unrealized Appreciation or (Depreciation) on Derivatives</u> | <u>Location of Gain (Loss) In the Statement of Activities</u> |
|------------------------------------|---|---|---|
| Equity Index Futures | | | |
| Options, Futures & Forwards | \$ 354,488 | \$ (479,926) | Net gains and (losses) on investments |
| International Equity Index Futures | | | |
| Options, Futures & Forwards | (307,635) | (62,135) | Net gains and (losses) on investments |
| Fixed Income Futures | | | |
| Options, Futures & Forwards | <u>314,360</u> | <u>39,316</u> | Net gains and (losses) on investments |
| Total | <u>\$ 361,213</u> | <u>\$ (502,745)</u> | |

NOTES TO FINANCIAL STATEMENTS

Note 4. Property and Equipment

A summary of property and equipment at June 30, 2018 and 2017 follows:

| | <u>2018</u> | <u>2017</u> |
|--------------------------------|---------------------|---------------------|
| Buildings | \$ 10,848,091 | \$ 10,809,403 |
| Real estate | 1,913,705 | 1,048,010 |
| Vehicles | 185,609 | 185,609 |
| Furniture and equipment | 804,883 | 792,985 |
| Construction in progress | <u>114,922</u> | <u>-</u> |
| | \$ 13,867,210 | \$ 12,836,007 |
| Less: accumulated depreciation | <u>(4,644,603)</u> | <u>(4,350,094)</u> |
| | <u>\$ 9,222,607</u> | <u>\$ 8,485,913</u> |

The assets shown are owned by the Foundation, but the majority of these assets are used by the University in support of its educational activities.

Note 5. Funds Held in Custody

One of the Foundation's primary objectives is to raise funds to provide endowed professorships and chairs as well as first generation and superior graduate student scholarships to the University. The Louisiana Endowment Trust Fund for Eminent Scholars was created by the Louisiana Legislature in 1983 to provide State funds as a challenge grant to eligible public and private institutions which would be responsible for providing matching funds obtained from gifts. Endowed professorships are established at \$100,000, endowed chairs at \$1,000,000 and endowed superchairs at \$2,000,000, with the State providing 40% of the funding once the Foundation has acquired 60% of the principal through private gifts. First generation and superior graduate student scholarships are established at \$100,000. The University is allowed to apply for the 40% match while maintaining the 60% private gift in the Foundation. Funds are pooled for investment purposes in the Foundation, but the State's 40% match, net of the proportionate share of income and expenses of the endowments, are recognized as a liability to the University under the caption "Funds Held in Custody." The State matching funds managed for the University at June 30, 2018 and 2017 were \$39,378,811 and \$37,545,171, respectively.

Total payments to the University from these endowments amounted to \$2,598,454 and \$1,972,930 for the years ending June 30, 2018 and 2017, respectively.

The following is a recap of these endowments (both the Foundation and State portions) as of June 30, 2018 and 2017:

NOTES TO FINANCIAL STATEMENTS

| | <u>June 30, 2018</u> | | |
|---|-----------------------------------|-----------------------------------|----------------------|
| | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
| State portion: | | | |
| Funds held in custody | \$12,871,097 | \$26,507,714 | \$ 39,378,811 |
| Foundation portion | <u>15,586,620</u> | <u>49,349,066</u> | <u>64,935,686</u> |
| Total Endowed Professorships and Chairs | <u>\$28,457,717</u> | <u>\$75,856,780</u> | <u>\$104,314,497</u> |

| | <u>June 30, 2017</u> | | |
|---|-----------------------------------|-----------------------------------|---------------------|
| | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
| State portion: | | | |
| Funds held in custody | \$11,357,457 | \$26,187,714 | \$37,545,171 |
| Foundation portion | <u>13,343,708</u> | <u>48,396,171</u> | <u>61,739,879</u> |
| Total Endowed Professorships and Chairs | <u>\$24,701,165</u> | <u>\$74,583,885</u> | <u>\$99,285,050</u> |

Note 6. Long-Term Debt

Note payable related to 717 E. St Mary (vacant lot) outstanding is as follows:

| | <u>2018</u> | <u>2017</u> |
|--|-------------------|-------------------|
| Note payable, with a 4.75% interest rate, 180 monthly payments of \$3,269 maturing on June 5, 2031, secured by land with a carrying value of \$500,000 as of June 30, 2018 and 2017, respectively. | <u>378,436</u> | <u>398,905</u> |
| | <u>\$ 378,436</u> | <u>\$ 398,905</u> |

Aggregate maturities required on long-term debt are as follows at June 30, 2018:

| | |
|-----------|-------------------|
| 2019 | \$ 21,476 |
| 2020 | 22,488 |
| 2021 | 23,641 |
| 2022 | 24,805 |
| 2023 | 26,027 |
| 2024-2031 | <u>259,999</u> |
| | <u>\$ 378,436</u> |

Cash paid for interest during the fiscal years ended June 30, 2018 and 2017 were \$19,471 and \$43,857, respectively.

Note 7. Endowments and Net Asset Classifications

The Foundation's endowments consist of approximately 1,700 individual funds established for a variety of purposes. Its endowments include donor-restricted endowment funds whereby the stipulations of the gift may require the preservation of the original donation with only the income derived used for a specific purpose as well as term

NOTES TO FINANCIAL STATEMENTS

endowments where all funds are available for specific purposes. As required by GAAP, net assets associated with endowment funds to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions or intent.

Interpretation of Relevant Law

In June 2010, Act 168 of the regular session of the Louisiana legislature was signed into law by the Governor. This act adopted the provisions of the Uniform Prudent Management of Institution Funds Act and is effective as of July 1, 2010. Consistent with this law, the Board of Trustees of the Foundation has a policy requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary plus amounts which are board approved in order to preserve the corpus of the endowment. Currently, the Foundation classifies as permanently restricted net assets (a) the amount that must be retained permanently in accordance with explicit donor stipulations or (b) in the absence of such stipulations, the organization's governing board determines what must be retained (preserved) permanently consistent with the relevant law. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the University and Board's policies and procedures.

The following is the endowment net asset composition by type of fund as of June 30, 2018 and 2017:

| | June 30, 2018 | | |
|---|---------------------------|---------------------------|----------------------|
| | Temporarily Restricted | Permanently Restricted | Total |
| Donor – restricted endowment funds | \$ 39,534,242 | \$ 48,694,246 | \$ 88,228,488 |
| Chair and Professorship endowment funds | <u>15,586,620</u> | <u>49,349,066</u> | <u>64,935,686</u> |
| Net asset classifications | <u>\$ 55,120,862</u> | <u>\$ 98,043,312</u> | <u>\$153,164,174</u> |
| | June 30, 2017 | | |
| | Temporarily Restricted | Permanently Restricted | Total |
| Donor – restricted endowment funds | \$37,778,562 | \$ 47,161,344 | \$ 84,939,906 |
| Chair and Professorship endowment funds | <u>13,343,708</u> | <u>48,396,171</u> | <u>61,739,879</u> |
| Net asset classifications | <u>\$51,122,270</u> | <u>\$ 95,557,515</u> | <u>\$146,679,785</u> |

NOTES TO FINANCIAL STATEMENTS

The following is a recap of changes in endowment balances as of June 30, 2018 and 2017:

| | June 30, 2018 | | |
|--|---------------------------|---------------------------|----------------------|
| | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets, beginning of year | \$ 51,122,270 | \$ 95,557,515 | \$146,679,785 |
| Investment return: | | | |
| Interest and dividends | 2,544,535 | - | 2,544,535 |
| Net appreciation (realized and unrealized) | 6,855,235 | - | 6,855,235 |
| Contributions and transfers | 12,435,468 | 2,468,434 | 14,903,902 |
| Appropriation for expenditure | <u>(17,836,646)</u> | <u>17,363</u> | <u>(17,819,283)</u> |
| Endowment net assets, end of year | <u>\$ 55,120,862</u> | <u>\$ 98,043,312</u> | <u>\$153,164,174</u> |

| | June 30, 2017 | | |
|--|---------------------------|---------------------------|----------------------|
| | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets, beginning of year | \$ 43,811,715 | \$92,637,096 | \$136,448,811 |
| Investment return: | | | |
| Interest and dividends | 2,247,662 | - | 2,247,662 |
| Net appreciation (realized and unrealized) | 10,069,248 | - | 10,069,248 |
| Contributions and transfers | 12,449,629 | 2,964,127 | 15,413,756 |
| Appropriation for expenditure | <u>(17,455,984)</u> | <u>(43,708)</u> | <u>(17,499,692)</u> |
| Endowment net assets, end of year | <u>\$ 51,122,270</u> | <u>\$95,557,515</u> | <u>\$146,679,785</u> |

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. These deficiencies usually result from unfavorable market fluctuations that occur over the life of the endowment.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

NOTES TO FINANCIAL STATEMENTS

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year up to 5% of its endowment fund's temporarily restricted funds at the fiscal year-end proceeding the fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long-term, the Foundation expects the current spending policy to allow its endowment to grow annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

Note 8. Net Assets Released From Restrictions

Net assets were released from donor restrictions by incurring the following expenses which satisfy the restricted purposes or by occurrence of other events specified by the donors for the years ended June 30, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|--|----------------------|----------------------|
| Payments to benefit University of Louisiana at Lafayette | \$ 14,885,042 | \$ 13,807,300 |
| Interest expense | 88 | 36,000 |
| Depreciation expense | 214,219 | 214,219 |
| Bad debt expense (recovery) | (99,435) | 1,585,334 |
| Investment management fees | 2,707,069 | 1,769,839 |
| Fundraising expenses | 3,300 | 3,000 |
| Professional services | <u>109,000</u> | <u>84,000</u> |
| | <u>\$ 17,819,283</u> | <u>\$ 17,499,692</u> |

NOTES TO FINANCIAL STATEMENTS

Note 9. Specified Projects – Program Expenses

The following is a detail of amounts paid to benefit the University:

| | <u>2018</u> | <u>2017</u> |
|------------------------------|----------------------|----------------------|
| Alumni Affairs | \$ 5,243 | \$ 37,632 |
| Arts and Humanities | 210,003 | 171,020 |
| Athletics | 7,244,960 | 7,469,439 |
| Business Administration | 1,812,461 | 547,020 |
| Communications and marketing | 319,688 | - |
| Dupre library | 24,200 | - |
| Education | 91,243 | 73,369 |
| Engineering | 979,091 | 1,168,703 |
| Graduate school | 100 | - |
| Liberal Arts | 417,574 | 355,932 |
| Nursing | 164,388 | 186,529 |
| President's office | 39,135 | - |
| Research Center | 178,264 | 159,118 |
| Scholarships | 1,599,253 | 1,431,477 |
| Sciences | 343,548 | 362,837 |
| Student affairs | 38,778 | - |
| University Art Museum | 115,933 | 134,559 |
| University Services | 1,277,314 | 1,160,106 |
| All others | <u>47,633</u> | <u>993,590</u> |
| | <u>\$ 14,908,809</u> | <u>\$ 14,251,331</u> |

The Foundation invests and manages donations and endowed funds for the University. These endowed and non-endowed funds are accounted for as either permanently or temporarily restricted based upon donor restrictions. Each year income from endowed funds is allocated and paid to the University for the specific purpose of the endowment. Non-endowed funds (donations) are allocated to the University based upon donor restrictions. All funds allocated to the University are reflected as program service within the statements of activities.

Note 10. Lease Agreement

The Foundation entered into a lease agreement with the University of Louisiana Board of Supervisors in November 1999 to lease the land at 705 East St. Mary Boulevard (the Foundation's office building). The lease is for 99 years at a rental rate of \$10 annually.

During the fiscal year ended June 30, 2005, the Foundation entered into a lease agreement with the University of Louisiana Board of Supervisors to lease the land at 710 East St. Mary Boulevard (the University Art Museum). The lease is for 99 years at a rental rate of \$10 annually.

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Note 11. Disclosure about Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and cash equivalents -

The carrying amount approximates fair value.

Contributions receivable -

Contributions receivable are valued by discounting the expected future cash flows based on one to ten year Treasury note rates as of June 30 of each year. Pledges are assigned a discount rate based on expected payout. The carrying amount reflected in the financial statements represents the estimated fair market value at the end of the year.

Accounts and other receivables -

Accounts and other receivable carrying values approximate fair market value because of their short-term nature.

Investments -

Investments are carried at estimated fair market value within the financial statements.

The following presents the carrying value and estimated fair values of each class of financial instruments as of June 30, 2018 and 2017.

| | 2018 | | 2017 | |
|--------------------------------|--------------------|---------------|--------------------|---------------|
| | In Thousands | | In Thousands | |
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| ASSETS | | | | |
| Cash and cash equivalents | \$ 39,330 | \$ 39,330 | \$ 9,349 | \$ 9,349 |
| Contributions receivable | \$ 6,050 | \$ 6,050 | \$ 5,574 | \$ 5,574 |
| Accounts and other receivables | \$ 455 | \$ 455 | \$ 276 | \$ 276 |
| Investments | \$ 138,831 | \$ 138,831 | \$ 164,024 | \$ 164,024 |
| LIABILITIES | | | | |
| Notes payable | \$ 378 | \$ 418 | \$ 399 | \$ 468 |

In accordance with FASB ASC 820-10-50-1, the Foundation groups assets and financial liabilities measured at fair value on a recurring basis in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes securities that are traded by dealers or brokers in active markets. Valuations

NOTES TO FINANCIAL STATEMENTS

are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 – Valuations for assets and liabilities traded in less active dealer or broker markets. For example, municipal securities valuations are based on markets that are currently offering similar financial products. Valuations are obtained from third party pricing services for identical or comparable assets or liabilities.

Level 3 – Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

Below is a table that presents information about certain assets measured at fair value on a recurring basis:

| <u>Fair Value Measurements at Reporting Date Using:</u> | | | | | |
|---|-----------------------|--|---|--|--|
| | | Quoted Prices In Active Markets for Identical Assets/ Liabilities Level 1 | Significant Other Observable Inputs Level 2 | Significant Unobservable Inputs Level 3 | Investments measured at net asset value |
| <u>As of June 30, 2018</u> | <u>Fair Value</u> | | | | |
| Investments: | | | | | |
| Certificates of deposit | \$ 810,005 | \$ - | \$ - | \$ 810,005 | \$ - |
| Equities | 2,459,858 | 2,459,858 | - | - | - |
| Unit investment trusts and limited partnerships | 23,459,386 | 38,972 | - | - | 23,420,414 |
| Exchange traded funds | 17,651,114 | 17,651,114 | - | - | - |
| Investment in derivatives | | | | | |
| Derivative assets | 39,316 | 39,316 | | | |
| Derivative liabilities | (39,316) | (39,316) | | | |
| Mutual funds – | | | | | |
| International equities | 4,211,128 | 4,211,128 | - | - | - |
| Domestic equity | 7,220,097 | 7,220,097 | - | - | - |
| Emerging markets – value | 2,884,336 | 2,884,336 | - | - | - |
| Fixed income | 20,015,055 | 20,015,055 | - | - | - |
| Hedge funds and alternatives – | | | | | |
| Distressed opportunities | 3,229,791 | - | - | - | 3,229,791 |
| Natural resources | 67,812 | - | - | - | 67,812 |
| Equity – long/short | 11,475,300 | - | - | - | 11,475,300 |
| Energy related | 1,825,246 | - | - | - | 1,825,246 |
| Private equities | 11,843,577 | - | - | - | 11,843,577 |
| Real estate | 2,335,241 | - | - | - | 2,335,241 |
| Other credit | 13,636,169 | - | - | - | 13,636,169 |
| Multi-strategy | 15,706,677 | - | - | - | 15,706,677 |
| Total investments | \$ 138,830,792 | \$ 54,480,560 | \$ - | \$ 810,005 | \$ 83,540,227 |

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Fair Value Measurements at Reporting Date Using:

| | | Quoted Prices In Active Markets for Identical Assets/ Liabilities <u>Fair Value</u> <u>Level 1</u> | Significant Other Observable Inputs <u>Level 2</u> | Significant Unobservable Inputs <u>Level 3</u> | Investments measured at net asset value |
|--------------------------------|-------------------|--|--|---|--|
| <u>As of June 30, 2017</u> | | | | | |
| Investments: | | | | | |
| Certificates of deposit | \$ 805,475 | \$ - | \$ - | \$ 805,475 | \$ - |
| Equities | 8,430,992 | 8,430,992 | - | - | - |
| Unit investment trusts | 39,322 | 39,322 | - | - | - |
| Exchange traded funds | 13,447,936 | 13,447,936 | - | - | - |
| Mutual funds – | | | | | |
| International equities | 8,667,575 | 8,667,575 | - | - | - |
| Domestic equity | 16,010,810 | 16,010,810 | - | - | - |
| Equity index – international | 17,103,694 | 17,103,694 | - | - | - |
| Emerging markets – value | 9,692,225 | 9,692,225 | - | - | - |
| Fixed income | 33,648,343 | 33,648,343 | - | - | - |
| Hedge funds and alternatives – | | | | | |
| Distressed opportunities | 1,166,095 | - | - | - | 1,166,095 |
| Commodity index | 1,232,701 | 1,232,701 | - | - | - |
| Equity – long/short | 12,684,157 | - | - | - | 12,684,157 |
| Energy related | 4,038,215 | - | - | - | 4,038,215 |
| Private equities | 5,834,852 | - | - | - | 5,834,852 |
| Real estate | 9,397,561 | - | - | - | 9,397,561 |
| Multi-strategy | <u>21,823,908</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>21,823,908</u> |
| Total investments | \$ 164,023,861 | \$ 108,273,598 | \$ - | \$ 805,475 | \$ 54,944,788 |

Investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented are intended to permit the reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

The tables below summarize the activity of those items measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

| | Certificates of Deposit |
|---|----------------------------|
| Ending balance – June 30, 2016 | \$ 2,035,349 |
| Purchases | - |
| Sales, Redemptions | (1,202,000) |
| Investment income, gains and losses (realized and unrealized) | <u>(27,874)</u> |
| Ending balance – June 30, 2017 | \$ 805,475 |
| Purchases | - |
| Sales, Redemptions | - |
| Investment income, gains and losses (realized and unrealized) | <u>4,530</u> |
| Ending balance – June 30, 2018 | <u>\$ 810,005</u> |

NOTES TO FINANCIAL STATEMENTS

The table below summarizes the fair value and unfunded commitments regarding hedge funds and alternative investments as of June 30, 2018.

| | <u>Fair Value</u> | <u>Unfunded Commitments</u> |
|----------------------------------|----------------------|---------------------------------|
| Distressed opportunities | \$ 3,229,791 | \$ 170,000 |
| Natural resources | 67,812 | - |
| Equity – long/short | 11,475,300 | - |
| Land resource and energy related | 1,825,246 | 2,127,500 |
| Private equities | 11,843,577 | 4,050,787 |
| Real estate | 2,335,241 | 446,528 |
| Other credit | 15,706,677 | 1,193,170 |
| Multi-strategy | 13,636,169 | - |
| | <u>\$ 60,119,813</u> | <u>\$ 7,987,985</u> |

The table below summarizes the terms of the hedge fund investments with respect to lockup periods, redemption frequencies and notice periods as of June 30 2018.

| | <u>Lockup Period</u> | <u>Redemption Frequency (if Currently Eligible)</u> | <u>Redemption Notice Period</u> |
|--------------------------|--------------------------|---|-------------------------------------|
| Distressed opportunities | 1 - 10+years | Manager discretion | 0-90 days |
| Natural resources | None | Monthly | 30 days |
| Equity – long/short | 180 days to 3 years | Monthly, Quarterly, Annual, Manager discretion | 0-90 days |
| Energy related | 10+ years | Manager discretion | N/A |
| Private equities | 10+ years | Manager discretion | N/A |
| Real estate | 10+years | Manager discretion | N/A |
| Multi-strategy | 0 – 1 year | Daily, Monthly, Quarterly | 1 - 90 days |

Distressed opportunities – This category includes an investment in two funds. The funds have direct investments, investments in other hedge funds and private equity vehicles. Both the direct investments and underlying fund investments include securities in companies undergoing financial distress, operating difficulties or restructuring. The objectives of the funds are to invest in a diversified pool of underlying funds to provide the best return. Net asset values are determined by utilizing market quotes on those investments for which they are available and investments in other funds are valued based on the capital accounts in the fund. For those securities where no quotes or capital balances are available they are valued by the general partner based on available information at the date of determination. Net asset values are computed quarterly.

Commodity index – This category included an investment in an exchange traded fund. The fund invests in exchange traded futures on certain commodities including sweet crude oil, heating oil, natural gas, Brent crude, gasoline, gold, silver, aluminum, zinc, copper, wheat, soybeans and sugar, and utilities - infrastructure. Net asset value is determined by the last exchange price on June 30. Net asset values are computed daily.

NOTES TO FINANCIAL STATEMENTS

Equity – long/short – This category includes investments in hedge funds that seeks to generate capital appreciation while maintaining a balanced level of risk by investing in a number of long/short equity based funds as well as other direct investments. Net asset values of the funds are determined by utilizing the latest unaudited or audited financial statements and performance reports of hedge funds in which it invests. Any listed investments are valued at the last sales price on the date of determination. Any investments which are not listed are valued at the mean between the last closing and asked prices as reported in the over the counter market if available. For those investments where there is no quotation the investment is valued at the estimated fair value as determined by the board of directors and investment manager of the fund. Net asset values are computed monthly.

Natural resource and energy related – This category includes investments in funds that seeks to produce attractive absolute returns over the long-term with an emphasis on preservation of capital. Energy related funds attempt to achieve this by investing principally in the marketable securities of issuers of energy-related master limited partnerships, their affiliates, and other midstream or infrastructure energy companies, particularly those participating in the business of operating oil and gas pipelines, terminals and storage facilities. Land resource funds pursue an opportunistic strategy in the areas of agricultural land, timber and other resource related land investments. Net asset values of the fund are determined by utilizing the latest unaudited or audited financial statements and performance reports of various investments in which it invests. Any listed investments are valued at the last sales price on the date of determination. Any investments which are not listed are valued at the mean between the last closing and asked prices as reported in the over the counter market if available. For those investments where there is no quotation the investment is valued at the estimated fair value as determined by the board of directors and investment manager of the fund. Net asset values are computed monthly.

Private equities – This category includes investments in funds whose primary strategy is to build a diversified portfolios of top-performing private equity positions in both funds and direct investments in companies and corporations. Net asset values of the funds are determined by utilizing the latest unaudited or audited financial statements and performance reports of hedge funds in which it invests. Any listed investments are valued at the last sales price on the date of determination. Any investments which are not listed are valued at the last closing bid price (or average of bid prices) last quoted on such date as reported by an established quotation service for over the counter securities. For those investments where there is no quotation the investment is valued at the estimated fair value as determined by the investment manager of the fund based upon relevant factors of the investees such as current financial position, historical operating results, recent sales prices in the same or similar securities. Net asset values are computed monthly.

Real estate – This category includes funds who primarily invest in real estate assets and related businesses including, but not limited to the acquisition of direct interest in real property, formation of joint ventures and other co-investment arrangements for the acquisition of real estate, securities of entities that own or invest in real estate, and sponsorship or investment in real estate investment trusts. The net asset values of these funds are determined based on portfolio valuations utilizing different valuation techniques depending upon the investment involved. Valuation of real estate equity and debt investments are determined by using the method most appropriate which may include (i) capitalization rates applied to stabilized net income (ii) forecast of cash flows based on General Partner analyses of revenues and expenses (iii) independent appraisals (iv) recent sales of comparable assets (v) estimates of replacement costs; and (vi) bona fide offers received from independent third parties. Net asset values are computed quarterly for one fund and monthly for the other.

Other credit – This category includes investment in various funds. The funds primarily invest in debt instruments of private and public companies, U.S. government and municipal securities, mortgage back securities, asset backed securities and provide mezzanine capital to middle market businesses. The net asset values of these funds are determined based on portfolio valuations utilizing different valuation techniques depending upon the investment involved. Market quotes are utilized where available. For those equity and debt securities where prices are not

NOTES TO FINANCIAL STATEMENTS

observable, which are generally private investments in equity and debt securities of operating companies, fair value is determined by reference to public market or private transactions for comparable assets. Net asset values are computed on a monthly basis.

Multi-strategy – This category includes investment in various funds. The funds primarily invest in other funds that use a variety of different investment strategies across a wide range of financial instruments including but not limited to fixed income securities, equities, mutual funds, futures, forward and option contracts, physical commodities, distressed securities, swaps and other derivative products. The net asset values of some funds use various inputs including portfolio valuations that are received directly from independent sources. For those assets where no independent sources are available the investment manager determines the fair values by other means which may include obtaining appraisals. Some funds utilize a third party to provide the net asset calculation or rely on the latest unaudited or audited financial statements and performance reports of various investments in which it invests. Any listed investments are valued at the last sales price on the date of determination. For those investments where there is no quotation the fair value is estimated at the net asset value calculated by the fund manager.

During 2018 and 2017, the Foundation also recognized donated property and artworks of \$47,950 and \$5,500, respectively, at estimated fair value upon date of donation. All of these fair value estimates are considered to be Level 3 valuations under FASB ASC 820-10-50-1.

Note 12. Related Party Transactions

The Foundation had accounts and scholarships payable at June 30, 2018 and 2017 in the amount of \$255,975 and \$1,861,181, respectively, due to related parties (the University).

In addition, during 2018 and 2017, the Foundation made payments to benefit the University in the amounts of \$14,908,809 and \$14,251,331, respectively.

Note 13. Commitments and Pledges

During 2013, the Foundation consented to assign and pledge certain unrestricted athletic revenues derived from fundraising, premium seating, sponsorships and other similar sources for the purpose supporting the repayment of bonds issued on November 1, 2013 by the Ragin Cajun Facilities, Inc. The purpose of the bonds are to provide financing for renovations and additions to certain University athletic complexes. This commitment is limited to \$400,000 per year until the bonds are paid off in 2044.

During 2016, the Foundation entered into an agreement with Ragin Cajun Facilities, Inc. The Foundation agreed to transfer amounts necessary to Ragin Cajun Facilities, Inc. (the Corporation), in order for the Corporation to meet its loan financial obligations. As part of the agreement, the Foundation agrees that it shall throughout the term of the loan agreements, transfer to the Corporation amounts necessary to service the loan financial obligations not to exceed \$1,600,000 for any twelve month period until the loans are paid in full. The amounts transferred shall only come from the available athletic revenues after the \$400,000 commitment above. In addition the Foundation granted a present and continuing security interest to the Corporation of all of its rights, title and interest in specific athletic revenues limited to \$1,600,000 for each 12 month period following the effective date of the first loan. These specific revenues are limited to 12 unrestricted funds. The loans mature in 2028 and 2044.

NOTES TO FINANCIAL STATEMENTS

Note 14. Reclassifications

Certain reclassifications have been made in the financial statements at June 30, 2017, in order to be consistent with reporting in the current year. These reclassifications had no effect on previously reported net assets or changes in net assets.

Note 15. Subsequent Events

The Foundation evaluated the need for disclosures and/or adjustments resulting from subsequent events through, October 8, 2018, the date the financial statements were available to be issued.

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

SCHEDULE OF COMPENSATION, BENEFITS AND OTHER
PAYMENTS TO AGENCY HEAD
Years Ended June 30, 2018 and 2017

Agency Head: Julie Bolton Falgout, President/Chief Executive Officer
John Blohm, Chief Executive Officer

There were no compensation, benefits and other payments paid in the years ended June 30, 2018 and 2017 from public funds.

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UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

SCHEDULE OF REVENUES AND EXPENSES OF INTERCOLLEGIATE ATHLETICS PROGRAM

Year Ended June 30, 2018

| | <u>Football</u> | <u>Men's Basketball</u> | <u>Women's Basketball</u> | <u>Baseball</u> | <u>Softball</u> | <u>Tennis</u> | <u>Track</u> | <u>Golf</u> | <u>Soccer</u> | <u>Volleyball</u> | <u>Other</u> | <u>Total</u> |
|---|-------------------|-----------------------------|-------------------------------|---------------------|-------------------|------------------|------------------|-------------------|-----------------|-------------------|--------------------|--------------------|
| <u>Revenues, gains (losses) and other support</u> | | | | | | | | | | | | |
| Foundation contributions | \$ 167,490 | \$ 80,910 | \$ 31,190 | \$ 1,324,795 | \$ 112,618 | \$ 63,790 | \$ 29,992 | \$ 124,561 | \$ 8,793 | \$ 33,862 | \$5,831,577 | \$7,809,578 |
| Interest income | 2,683 | 751 | 392 | 7,219 | 2,326 | 1,417 | 446 | 3,564 | - | - | 21,190 | 39,988 |
| Realized gains (losses) | 4,773 | 1,338 | 734 | 12,856 | 4,165 | 2,522 | 793 | 6,385 | - | - | 37,742 | 71,308 |
| Unrealized gains (losses) | <u>19,212</u> | <u>5,366</u> | <u>2,820</u> | <u>51,588</u> | <u>16,635</u> | <u>10,163</u> | <u>3,201</u> | <u>25,606</u> | <u>-</u> | <u>-</u> | <u>151,428</u> | <u>286,019</u> |
| Total revenues, gains (losses) and other support | <u>\$ 194,158</u> | <u>\$ 88,365</u> | <u>\$ 35,136</u> | <u>\$ 1,396,458</u> | <u>\$ 135,744</u> | <u>\$ 77,892</u> | <u>\$ 34,432</u> | <u>\$ 160,116</u> | <u>\$ 8,793</u> | <u>\$ 33,862</u> | <u>\$6,041,937</u> | <u>\$8,206,893</u> |
| <u>Expenses</u> | | | | | | | | | | | | |
| Construction costs | \$ 7,152 | \$ - | \$ - | \$ 888,579 | \$ 1,935 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 897,666 |
| Housing | 44,702 | - | (356) | - | 1,272 | - | - | - | - | - | 3,587 | 49,205 |
| Moving expense | 78,500 | - | - | - | - | 773 | - | - | - | - | 62,128 | 141,401 |
| Recruiting | 544 | 289 | 297 | 3,806 | 364 | 247 | - | 219 | - | - | 23,866 | 29,632 |
| Scholarship | 241,772 | 43,558 | 62,504 | 46,461 | 51,250 | 35,980 | 105,404 | 23,564 | 49,658 | 35,327 | (580,809) | 114,669 |
| Tuition | - | - | - | - | - | 2,206 | - | - | - | - | - | 2,206 |
| University services | - | - | - | 179,898 | - | - | - | - | - | - | 150,000 | 329,898 |
| Automobile | - | - | - | - | - | - | - | 114 | - | - | 12,427 | 12,541 |
| Labor | - | - | - | - | - | - | - | - | - | 4,350 | - | 4,350 |
| Salary supplement | 1,384,218 | 499,631 | 21,635 | 115,373 | 40,772 | 10,305 | 16,097 | - | 8,980 | 24,145 | 361,221 | 2,482,377 |
| Stipends and honorariums | 500 | - | - | - | - | 240 | - | 440 | - | - | - | 1,180 |
| Legal expense -- general | 200,000 | - | - | - | - | - | - | - | - | - | 1,500 | 201,500 |
| Consultants fee | 1,250 | - | - | - | 2,500 | - | - | - | - | - | - | 3,750 |
| Administrative fees | 11,318 | 4,917 | 1,904 | 52,985 | 7,462 | 4,843 | 2,020 | 7,869 | 312 | 1,693 | 242,048 | 337,371 |
| Investment management fees | 646 | 181 | 95 | 1,737 | 560 | 341 | 107 | 862 | - | - | 42,760 | 47,289 |
| Building repair and maintenance | - | 1,744 | - | - | - | - | - | - | - | - | - | 1,744 |
| Equipment/furniture | 62,026 | 22,121 | 6,030 | 134,374 | 4,386 | 3,250 | 4,970 | 26,915 | - | 364 | 34,946 | 299,382 |
| Equipment repairs and maintenance /lease | 35,417 | 5,224 | 1,200 | 1,204 | 553 | 799 | - | 832 | - | 1,945 | 19,480 | 66,654 |
| Other operations supplies | 46,733 | 13,413 | 3,388 | 77,908 | 25,376 | 1,479 | 312 | 13,992 | 6,208 | 4,395 | 174,074 | 367,278 |
| Technology | - | 50 | - | - | - | - | - | 8,290 | - | - | 1,250 | 9,590 |
| Plaques | 4,654 | 606 | 340 | - | - | - | - | - | - | 745 | 366 | 6,711 |

(continued)

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

SCHEDULE OF REVENUES AND EXPENSES OF INTERCOLLEGIATE ATHLETICS PROGRAM (CONTINUED)

Year Ended June 30, 2018

| | Football | Men's Basketball | Women's Basketball | Baseball | Softball | Tennis | Track | Golf | Soccer | Volleyball | Other | Total |
|--|-----------------------|---------------------|-----------------------|---------------------|---------------------|--------------------|---------------------|--------------------|--------------------|--------------------|--------------------|---------------------|
| <u>Revenues, gains (losses) and other support</u> | | | | | | | | | | | | |
| Printing | 80,236 | 17,899 | 1,411 | 350,287 | 10,145 | 3,141 | - | 5,610 | 3,089 | 4,845 | 136,970 | 613,633 |
| Promotional/entertainment | 60,964 | 35,274 | 7,420 | 60,451 | 66,013 | 12,286 | 215 | 39,885 | 2,000 | 11,019 | 553,367 | 848,894 |
| Recognition | 20,692 | 4,320 | 1,028 | 2,520 | 17,367 | - | - | 13,724 | 1,225 | - | 24,201 | 85,077 |
| Donations | - | - | - | - | - | - | - | - | - | - | 2,600 | 2,600 |
| Photography/video | - | - | - | 2,750 | - | - | - | - | - | - | 2,750 | 5,500 |
| Taxable spousal expense | - | - | - | - | 27 | - | - | - | - | 3 | 436 | 466 |
| Fundraising expenses | - | - | - | - | - | - | - | - | - | 3,000 | 300 | 3,300 |
| Professional service contracts | 155,856 | 750 | 1,320 | 71,012 | 38,860 | 21,174 | - | 1,060 | 325 | 5,283 | 222,310 | 517,950 |
| Seminars and conventions | - | 2,000 | - | - | - | - | - | 309 | - | - | (515) | 1,794 |
| Travel | 12,187 | 22,808 | 3,418 | 69,616 | 19,659 | 1,659 | 10,551 | 10,734 | 270 | 83 | 82,893 | 233,878 |
| Education | - | - | - | - | - | - | - | - | - | - | 1,863 | 1,863 |
| Dues and subscriptions | 100 | 769 | - | - | - | - | - | 1,850 | - | - | 20,729 | 23,448 |
| Insurance | - | - | - | - | - | - | - | - | - | - | 2,308 | 2,308 |
| Interest expense | - | - | - | - | - | - | - | 73 | - | - | - | 73 |
| Transfers | - | (449) | - | (6,510) | 24,009 | 300 | - | 22,000 | - | - | 555,680 | 595,030 |
| Total expenses | <u>\$ 2,449,467</u> | <u>\$ 675,105</u> | <u>\$ 111,634</u> | <u>\$ 2,052,451</u> | <u>\$ 312,510</u> | <u>\$ 99,023</u> | <u>\$ 139,676</u> | <u>\$ 178,342</u> | <u>\$ 72,067</u> | <u>\$ 97,197</u> | <u>\$2,154,736</u> | <u>\$8,342,208</u> |
| Excess (deficiency) of revenues, gains, (losses) and other support over (under) expenses | <u>\$ (2,255,309)</u> | <u>\$ (586,740)</u> | <u>\$ (76,498)</u> | <u>\$ (655,993)</u> | <u>\$ (176,766)</u> | <u>\$ (21,131)</u> | <u>\$ (105,244)</u> | <u>\$ (18,226)</u> | <u>\$ (63,274)</u> | <u>\$ (63,335)</u> | <u>\$3,887,201</u> | <u>\$ (135,315)</u> |

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Trustees of
University of Louisiana
at Lafayette Foundation, Inc.
Lafayette, Louisiana

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the University of Louisiana at Lafayette Foundation, Inc. (a non-profit organization), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to financial statements, and have issued our report thereon dated October 8, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink, appearing to read "Brionna Parker" followed by a stylized monogram or initials.

Lafayette, Louisiana
October 8, 2018

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

SCHEDULE OF FINDINGS AND RESPONSES

For the Year Ended June 30, 2018

We have audited the financial statements of University of Louisiana at Lafayette Foundation, Inc. as of and for the year ended June 30, 2018, and have issued our report thereon dated October 8, 2018. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our audit of the financial statements as of June 30, 2018 resulted in an unmodified opinion.

Section I - Summary of Auditors' Reports

A. Report on Internal Control and Compliance Material to the Financial Statements

Internal Control

Material weaknesses ☐ Yes ☒ None Reported

Control deficiencies identified
that are not considered to be
material weaknesses ☐ Yes ☒ None Reported

Compliance

Compliance Material to Financial Statements ☐ Yes ☒ No

Section II - Financial Statement Findings

None reported.

UNIVERSITY OF LOUISIANA AT LAFAYETTE FOUNDATION, INC.

SCHEDULE OF PRIOR FINDINGS

For the Year Ended June 30, 2018

Section I. Internal Control and Compliance Material to the Financial Statements

None noted.

Section II. Internal Control and Compliance Material to Federal Awards

Not applicable.

Section III. Management Letter

The prior year's report did not include a management letter.

INDEPENDENT ACCOUNTANTS' REPORT
ON APPLYING AGREED-UPON PROCEDURES

To the Management of
University of Louisiana
at Lafayette Foundation, Inc.
Lafayette, Louisiana

We have performed the procedures enumerated below, which were agreed to by the University of Louisiana at Lafayette Foundation, Inc. (the "Foundation") on the examination of certain records and documentation of the Foundation for the period of July 1, 2017 – June 30, 2018 related to the specific financial records dealing specifically with assertions listed below in this letter. The Foundation's management is responsible for the organization's accounting records. The sufficiency of these procedures is solely the responsibility of those parties specified in the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated finding are as follows:

Verified that the Foundation did not make loans to or allocate any net earnings or assets to the benefit of its directors, officers or other private persons. Any payments made to these persons were for reasonable compensation for services rendered or reimbursement for reasonable travel expenses.

No exceptions noted. All payments noted were for reasonable compensation for services rendered or reimbursement for reasonable travel expenses.

Verified that the Foundation made no political contributions nor reimbursed any employee for politically-related expenses that would violate IRS guidelines for 501(c)(3) organizations. Accordingly the Foundation did not provide funds to or on behalf of university's employees to endorse political parties or candidates, attend political fund-raisers, participate in lobbying activities, etc.

No exceptions noted.

Verified that the Foundation preserved, in accordance with donor intent, the principal of any endowments, and disbursements from the expendable portion of those funds were made in accordance with donor intent and to eligible recipients or for eligible purposes.

No exceptions noted.

Verified that donations were properly recorded in the accounting records in accordance with donor intent. (i.e. unrestricted vs. restricted funds/endowments).

No exceptions noted.

Verified that the Foundation did not deposit or hold public funds at any time during the period under audit, except for 1) Endowed Chair and Endowed Professorships Program funds held in accordance with a Funds Management Agreement or 2) project funds held in accordance with a cooperative endeavor agreement.

No exceptions noted.

Verified that all contracts between the Foundation and any member of its Board of Directors, any member of the UL System Board of Supervisors, an UL System employee, or any university employee have been individually disclosed in the notes to the financial statements, regardless of the significance of the contract payments to total expenses. The applicable related party note includes the name of the parties to the contract, the services provided, the amount paid as of the date of the financial statements, and the maximum amount of the contract.

There were no indications of contracts between the Foundation and any member of its Board of Directors, any member of the UL System Board of Supervisors, an UL System employee, or any university employee.

Verified that funds for supplemental compensations and /or benefits for a UL System or University employee were paid the System Office or University for disbursement to the employee; no supplemental payments were made directly to an employee unless specifically approved by the Board Office or University.

The Vice President and CEO approved supplemental payments that were made directly to University employees totaling \$4,700.

Verified that on a quarterly basis, the Foundation, reported to the University all single payments of \$1,000 or more made to or on behalf of any individual university employee.

Foundation did not report to the University all single payments of \$1,000 or more to or on behalf of any individual university employee. However, University officials did review and approve all Foundation requests.

Verified that disbursements of less than \$1,000 made to or on behalf of University employees are in compliance with the recommended policies contained in the UL System's sample Affiliation Agreement, "Affiliate Funding and Administrations", Section 4 (attachment 1 of UL System Policy Number FB-IV (4)a).

As of June 30, 2018 the draft affiliation agreement was in the process of being approved by the UL System's office and was not officially adopted at June 30, 2018. However, the Foundation complied with all aspects of the draft affiliation agreement (section 4) except for the following:

Per above the Foundation made certain supplemental payments directly to University employees, after approval of appropriate University officials totaling \$4,700.

Per above the Foundation did not report to the University all single payments of \$1,000 or more to or on behalf of any individual University employee. However, University officials did review and approve all Foundation requests.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on the specified elements. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Foundation and the University of Louisiana at Lafayette and should not be used by anyone other these specified parties.

A handwritten signature in dark ink, appearing to read "Braxton Parker" followed by a stylized "UL" monogram.

Lafayette, Louisiana
October 8, 2018

INDEPENDENT ACCOUNTANTS' REPORT
ON APPLYING AGREED-UPON PROCEDURES

Board of Trustees
University of Louisiana
at Lafayette Foundation, Inc.
Lafayette, Louisiana

We have performed the procedures enumerated below, which were agreed to by the Legislative Auditor of Louisiana, solely to assist you with respect to the accounting records of the University of Louisiana at Lafayette Foundation, Inc. (the "Foundation") for the year ended June 30, 2018. The Foundation's management is responsible for the organization's accounting records. The sufficiency of these procedures is solely the responsibility of those parties specified in the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated findings are as follows:

Verified that the Foundation's endowments for the Eminent Scholars Endowed Chairs, Endowed Professorship, and Endowed Scholarship Programs have been managed in compliance with provisions set forth in the Board of Regents Statement of Investment Policy and Objectives.

No exceptions noted as a result of the above procedure.

Verified that the annual financial reports for the Eminent Scholars Endowed Chairs, Endowed Professorship, and Endowed Scholarship Programs submitted to the Board of Regents were mathematically accurate and agreed to the accounting records of the Foundation.

No exceptions noted as a result of the above procedure.

Selected a sample of disbursements from the Eminent Scholars Endowed Chairs, Endowed Professorship, and Endowed Scholarship Programs in order to verify that the proceeds of the endowments were used as salaries or as a supplement for salaries or for other expenses related to scholarly work for eligible faculty members.

No exceptions noted as a result of the above procedure.

Verified that the Foundation is operating under and has complied with all provisions of the Funds Management Agreement with the University of Louisiana at Lafayette.

No exceptions noted as a result of the above procedure.

Verified investment earnings generated from pooled assets involving endowed chair or professorship funds have been properly allocated to the chairs and professorships in accordance with the Louisiana Board of Regents Statement of Investment Policy and Objectives.

No exceptions noted as a result of the above procedure.

Board of Trustees
University of Louisiana
at Lafayette Foundation, Inc.
Lafayette, Louisiana

Verified that the value of the state funds held by the Foundation as reported in its audited financial statements is equal to the amount recorded in the University's books.

No exceptions noted as a result of the above procedure.

Verified that all Endowed Chairs and Professorships as listed are held by the Foundation for the University.

No exceptions noted as a result of the above procedure.

The audited book balance and fair value at June 30, 2018 of the University of Louisiana at Lafayette investments (state funds only) held by the Foundation was \$39,378,811.

The audited book balance and fair value at June 30, 2017 of the University of Louisiana at Lafayette investments (state funds only) held by the Foundation was \$37,545,171.

Types of investments held by the Foundation for the University of Louisiana at Lafayette include equities, fixed income investments, mutual funds, hedge funds of funds, index futures, private equities and money market accounts. These investments were confirmed 100%.

Sources used to determine fair market value of investments include monthly investment statements indicating fair value which are prepared by external brokers or in the case of the hedge funds of funds and other alternative investments the estimated fair value as determined by the fund managers.

The Foundation does not utilize an investment pool for purposes of placing and investing funds associated with the Endowed Chairs, Professorship, and Scholarships endowments. Funds are invested in individual securities by various outside external brokers and overseen by an investment advisor to the Foundation who reports on a routine basis with respect to portfolio performance and comparisons.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not conduct an examination or review, the objective of which would be the expression of an opinion or a conclusion, respectively, on the specified elements. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the use of the Foundation, the University of Louisiana at Lafayette, the University of Louisiana System, the Louisiana Board of Regents and the Louisiana Legislative Auditors' Office and should not be used by anyone other than these specified parties.



Lafayette, Louisiana
October 8, 2018

Exhibit A

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| 1694 | C.B.I.T. TC/LEQSF REGENTS PROFESSORSHIP |
| 1695 | C.B.I.T. (AAMA)/LEQSF REGENTS PROFESSORSHIP |
| 1696 | ACADIAN HOME BUILDERS ASSOCIATION/BORSF PROFESSORSHIP |
| 1697 | ACADIANA BOTTLING/BORSF PROFESSORSHIP IN MARKETING |
| 1699 | C.B.I.T. TC/ LEQSF REGENTS PROF MANUFACTURING |
| 1700 | C.B.I.T. (A-CIM)/BORSF REGENTS PROFESSORSHIP IN ENGINEERING |
| 1701 | C.B.I.T. (A-CIM)/BORSF REGENTS PROFESSORSHIP IN ENGINEERING |
| 1702 | M/M ADRIAN VEGA/BORSF PROFESSORSHIP IN NURSING |
| 1703 | ALEXANDRE THERIOT, JR & LORETTA DURAND THERIOT/BORSF PROFESS |
| 1704 | ALFRED E. AND HELEN M. LAMSON/BORSF PROF COMPUTER SCIENCE |
| 1705 | ALUMNI ASSOC./LEQSF PROFESSORSHIP IN MECHANICAL ENGINEERING |
| 1706 | ALVIN & PATRICIA SMITH/LEQSF REGENTS PROFESSORSHIP MARKETING |
| 1708 | ANTHONY D. MOROUX/BORSF PROFESSORSHIP IN POLITICAL SCIENCE I |
| 1709 | ANTHONY D MOROUX/BORSF PROFESSORSHIP IN POLITICAL SCIENCE II |
| 1710 | ANTHONY D. MOROUX/BORSF PROFESSORSHIP POLITICAL SCIENCE III |
| 1711 | ATMOS ENERGY/BORSF PROFESSORSHIP IN BUSINESS ADMINISTRATION |
| 1713 | BELL SOUTH/LEQSF REGENTS PROFESSORSHIP IN TELECOMMUNICATIONS |
| 1714 | BELLA NICKERSON CHAPPUIS ABRAMSON/BORSF IN CINEMATIC ARTS |
| 1715 | BEN BLANCO MEMORIAL/BORSF PROFESSOR COMMUNICATIVE DISORDERS |
| 1716 | BORSF PROFESSORSHIP IN WATER STUDIES |
| 1717 | CAPELL/FRAYARD BORSF PROFESSORSHIP IN ECONOMICS |
| 1718 | CHARLES/VICKI MILAM/BORSF PROFESSOR BUSINESS ADMINISTRATION |
| 1719 | CHERYL COURREGE BURGUIERES/BORSF PROFESSORSHIP IN HISTORY |
| 1720 | CHEVRON/LEQSF REGENTS PROFESSORSHIP PETROLEUM ENGINEERING II |
| 1721 | CHEVRON/LEQSF REGENTS PROFESSORSHIP IN ENGINEERING |
| 1722 | COCA-COLA/BORSF PROFESSORSHIP IN ART AND ARCHITECTURE |
| 1723 | COCA COLA/BORSF ENDOWED PROF BUSINESS ADMINISTRATION 2008-I |
| 1724 | COCA COLA/BORSF ENDOWED PROF BUSINESS ADMINISTRATION 2008-II |
| 1725 | COCA COLA/BORSF ENDOWED PROFESSORSHIP IN ENGINEERING |
| 1726 | COCA-COLA/BORSF PROFESSORSHIP IN HOSPITALITY MANAGEMENT VI |
| 1727 | COCA COLA/BORSF ENDOWED PROFESSORSHIP HOSPITALITY MANAGEMENT |
| 1728 | COCA-COLA/BORSF PROFESSORSHIP IN ARCHITECTURE |
| 1729 | COCA-COLA/BORSF PROFESSORSHIP IN HOSPITALITY MANAGEMENT |
| 1730 | COCA-COLA/BORSF PROFESSORSHIP IN PERFORMING ARTS |
| 1731 | COCA-COLA/BORSF PROFESSORSHIP IN PHYSICS |
| 1732 | COLLEGE OF ENGIN/BORSF END PROFESSORSHIP IN BIOPROCESSING I |
| 1733 | COLLEGE OF ENGIN/BORSF END PROFESSORSHIP IN BIOPROCESSING II |
| 1734 | BORSF PROFESSORSHIP IN FRANCOPHONE STUDIES |
| 1735 | COMMUNITY COFFEE COMPANY/LEQSF REGENTS PROFESSORSHIP |
| 1737 | CONTRACTORS EDUCATIONAL TRUST/LEQSF IN CIVIL ENGINEERING |
| 1738 | CONTRACTORS EDUCATIONAL TRUST/LEQSF IN PETROLEUM ENGINEERING |
| 1739 | DEBRA H. KITE/BORSF MEMORIAL PROFESSORSHIP IN DIETETICS |
| 1740 | DORIS AND MIKE ADERMAN - HAWTHORNE CENTER |
| 1741 | DORIS HAWTHORNE/LEQSF COMMUNICATIVE DISORDER PROFESSORSHIP 1 |
| 1742 | DORIS HAWTHORNE/LEQSF COMMUNICATIVE DISORDER PROFESSORSHIP 2 |
| 1743 | DORIS HAWTHORNE/LEQSF COMMUNICATIVE DISORDER PROFESSORSHIP 3 |

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| 1744 | DORIS HAWTHORNE/LEQSF COMMUNICATIVE DISORDER PROFESSORSHIP 4 |
| 1745 | DR. ROBERT & MARJORIE HESSE/BORSF MEM END PROF IN BUS ADMIN |
| 1746 | DR. AND MRS. SAMMIE W. COSPER/BORSF PROFESSORSHIP IN PHYSICS |
| 1747 | DR. BIENVENU & HAUSER/BORSF PROFESSORSHIP IN MANAGEMENT |
| 1748 | DR. DONALD B. WILLIAMS/LEQSF REGENTS PROFESSORSHIP NURSING |
| 1749 | DR. DORIS H. MERIWETHER/BORSF REGENTS PROFESSORSHIP |
| 1750 | DR. GLYNN A. GRANGER BORSF PROFESSORSHIP IN PRE-MEDICINE |
| 1751 | DR. JAMES D. WILSON/LEQSF PROFESSORSHIP |
| 1752 | DR. JOE KITE/BORSF PROFESSORSHIP IN GOVERNMENTAL ETHICS |
| 1753 | DR. PAUL A. BAREFIELD/BORSF ENDWED PROFESSOR COMMUNICATIONS |
| 1754 | DRS. CHUCK AND SUE LEIN/BORSF PROFESSORSHIP IN MANAGEMENT |
| 1755 | DRS. CHUCK AND SUE LEIN/BORSF PROFESSORSHIP IN MUSIC |
| 1756 | DR'S GLORIA S. & ROBERT W. CLINE/BORSF PROF DUPRE LIBRARY |
| 1757 | DUDLEY JOSEPH PLAISANCE, SR/BORSF PROFESSORSHIP IN BUSINESS |
| 1758 | DUDLEY JOSEPH PLAISANCE, SR/BORSF PROFESSORSHIP IN NURSING |
| 1759 | E. J. CHATELAIN/BORSF PROFESSORSHIP BUSINESS ADMINISTRATION |
| 1760 | E. P. NALLEY/BORSF BUSINESS ADMIN PROFESSORSHIP - 2004 |
| 1761 | EDITH WINN ESTATE/BORSF PROFESSORSHIP |
| 1762 | EDWARD G. SCHLIEDER EDUCATIONAL FOUNDATION/BORSF PROFESSOR |
| 1763 | ELIAS "BO" ACKAL, JR/BORSF POLITICAL SCIENCE PROFESSORSHIP |
| 1764 | ELMO J. LABORDE, JR./BORSF PROFESSORSHIP IN ACCOUNTING |
| 1765 | EMILY CYR BRIDGES/BORSF MUSEUM CURATOR PROFESSORSHIP |
| 1766 | EMMA LOUISE LEBLANC BURGUIERES/BORSF PROFESSOR SOCIAL STUDIE |
| 1767 | BORSF ENDOWED PROFESSORSHIP IN FOREIGN LANGUAGES |
| 1768 | ACIM/LEQSF REGENTS PROFESSORSHIP IN ENGINEERING |
| 1769 | FANNY EDITH WINN/LEQSF REGENTS PROFESSORSHIP |
| 1772 | FLORA LEVY/BORSF PROFESSORSHIP |
| 1773 | FLORENCE MAUBOULES/BORSF PROFESSOR BUSINESS ADMINISTRATION |
| 1774 | FLORENCE MAUBOULES/BORSF PROFESSORSHIP IN EDUCATION |
| 1775 | FORREST K. DOWTY/BORSF PROFESSORSHIP HOSPITALITY MANAGEMENT |
| 1776 | FREEPORT MCMORAN/LEQSF REGENTS PROFESSORSHIP |
| 1777 | FRIENDS-EDITH GARLAND DUPRE LIBRARY/LEQSF REGENTS PROFESSOR |
| 1778 | FRIENDS OF THE HUMANITIES/LEQSF REGENTS PROFESSORSHIP |
| 1779 | FRITZ LANG/BORSF PROFESSORSHIP IN ENVIRONMENTAL BIOLOGY |
| 1780 | GEORGE & ADELAIDE TRAHAN ABRAHAM BORSF PROF IN EDUCATION |
| 1781 | HARMON ROY FAMILY EDUCATION FOUNDATION/BORSF PROFESSORSHIP |
| 1782 | HAROLD & ADELE COMEAUX/BORSF ENDOWED BIOLOGY PROFESSORSHIP |
| 1783 | HAROLD J. CALLAIS MEMORIAL BORSF PROFESSORSHIP IN EECE |
| 1784 | HAROLD J. CALLAIS MEMORIAL BORSF PROFESSORSHIP IN EECE II |
| 1785 | HEYMANN/LEQSF REGENTS PROFESSORSHIP |
| 1787 | HOME BANK/BORSF ENDOWED PROFESSORSHIP IN FINANCE |
| 1788 | HOME BANK/BORSF ENDOWED PROFESSORSHIP IN MANAGEMENT |
| 1790 | HUBERT "RED" & GERTRUDE DUMESNIL/BORSF PROF IN ECONOMICS |
| 1792 | IBERIA GENERAL HOSPITAL/LEQSF REGENTS PROFESSORSHIP |
| 1793 | J. MADISON NELSON/BORSF PROFESSORSHIP |
| 1794 | J. WESLEY STEEN MEMORIAL PROFESSOR BUSINESS ADMINISTRATION |
| 1795 | J. J. & HELEN BURDIN/LEQSF REGENTS PROFESSORSHIP IN ETHICS |
| 1796 | JEAN JACQUES & AURORE LABBE FOURNET/BORSF PROFESSOR ENGLISH |
| 1797 | JIM & PAT PRINCE/BORSF ENDOWED PROFESSORSHIP IN ACCOUNTING I |

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| 1798 | JIM & CHARLOTTE DOYLE/BORSF BUSINESS ADMIN. PROFESSORSHIP |
| 1799 | JIM & PAT PRINCE/BORSF ENDOWED PROFESSORSHIP IN ACCOUNTING |
| 1800 | HAIG/BORSF PROFESSORSHIP IN EDUCATION V |
| 1801 | HAIG/LEQSF REGENTS PROFESSORSHIP IN EDUCATION II |
| 1802 | HAIG/BORSF PROFESSORSHIP IN EDUCATION IV |
| 1803 | HAIG/LEQSF REGENTS PROFESSORSHIP IN EDUCATION I |
| 1804 | HAIG/BORSF PROFESSORSHIP IN EDUCATION III |
| 1805 | JOSEPH P. MONTIEL/BORSF PROFESSORSHIP IN ENGLISH |
| 1806 | JOSEPH P. MONTIEL/BORSF PROFESSORSHIP IN LANGUAGE |
| 1807 | KATHY AUTHEMENT PROUET/BORSF PROFESSORSHIP SPECIAL EDUCATION |
| 1808 | KATHY AUTHEMENT PROUET/BORSF MEMORIAL PROFESSOR EDUCATION I |
| 1809 | KATHY AUTHEMENT PROUET/BORSF MEMORIAL PROFESSOR EDUCATION II |
| 1810 | KEN ARDOIN/KATHLEEN BABINEAUX BLANCO/BORSF PROFESSORSHIP |
| 1811 | LABORDE AND NEUNER/LEQSF REGENTS PROFESSORSHIP |
| 1812 | COCA-COLA/BORSF PROFESSORSHIP IN HOSPITALITY MANAGEMENT III |
| 1813 | COCA-COLA/BORSF PROFESSORSHIP IN HOSPITALITY MANAGEMENT IV |
| 1814 | COCA-COLA/BORSF PROFESSORSHIP IN HOSPITALITY MANAGEMENT V |
| 1815 | COCA-COLA/BORSF PROFESSORSHIP IN MARKETING |
| 1816 | COCA-COLA/BORSF PROFESSORSHIP IN MARKETING II |
| 1817 | COCA-COLA/BORSF PROFESSORSHIP IN MATHEMATICS |
| 1818 | LAFAYETTE GENERAL MEDICAL CENTER BORSF PROFESSOR IN NURSING |
| 1819 | LAFAYETTE GENERAL MEDICAL CENTER/BORSF PROF HEALTH SCIENCE |
| 1820 | LGMC/BORSF PROFESSORSHIP IN NURSING II |
| 1821 | LAGCOE/BORSF PETROLEUM ENGINEERING PROFESSORSHIP |
| 1822 | LEE AND KEN MATHERNE/BORSF PROFESSORSHIP IN ENGINEERING |
| 1823 | DR. DORIS BROUSSARD BENTLEY/BORSF PROFESSORSHIP IN BUS ADMIN |
| 1824 | LEQSF REGENTS PROFESSORSHIP IN COMMUNICATIONS |
| 1825 | HEYMANN/LEQSF REGENTS PROFESSORSHIP IN MUSIC |
| 1826 | LIONEL BILLEAUD/GENEVIEVE GIDIERE BORSF PROFESSORSHIP MUSIC |
| 1827 | LOCKHEED MARTIN/BORSF COMPUTER SCIENCE/COMPUTER ENGINEER I |
| 1828 | LOCKHEED MARTIN/BORSF COMPUTER SCIENCE/COMPUTER ENGINEER II |
| 1829 | LOCKHEED MARTIN/BORSF COMPUTER SCIENCE/COMPUTER ENGINEER III |
| 1830 | LOCKHEED MARTIN/BORSF COMPUTER SCIENCE/COMPUTER ENGINEER IV |
| 1831 | LGMC/BORSF PROFESSORSHIP IN HEALTH CARE ADMINISTRATION |
| 1832 | LOUISIANA REAL ESTATE COMMISSION/LEQSF REGENTS PROFESSORSHIP |
| 1833 | LOYD J. ROCKHOLD PROFESSORSHIP |
| 1834 | M. ELOI GIRARD/LEQSF REGENTS PROFESSORSHIP IN ENGINEERING I |
| 1835 | M. ELOI GIRARD/LEQSF REGENTS PROFESSORSHIP IN ENGINEERING II |
| 1836 | M. ELOI GIRARD/LEQSF REGENTS PROFESSORSHIP - ENGINEERING III |
| 1837 | M. ELOI GIRARD/BORSF REGENTS PROFESSORSHIP IN ENGINEERING IV |
| 1838 | MARGARET CHAUVIN STEEN VILLEMEZ/LEQSF PROFESSORSHIP IN MUSIC |
| 1839 | MARINE SURVIVAL TRAINING CENTER/BORSF PROF. SAFETY ENGINEER |
| 1840 | MARVIN & WARREN BOUDREAUX/LEQSF PROFESSORSHIP CHEMISTRY II |
| 1841 | MARVIN & WARREN BOUDREAUX/BORSF PROFESSORSHIP CHEMISTRY IV |
| 1842 | MARVIN & WARREN BOUDREAUX/LEQSF PROFESSORSHIP CHEMISTRY I |
| 1843 | MARVIN & WARREN BOUDREAUX/LEQSF PROFESSORSHIP CHEMISTRY III |
| 1844 | DAVE & MARY ROMAGOSA/BORSF ENDOWED PROFESSORSHIP IN BUSINESS |
| 1845 | MARY E. DICHMANN/BORSF PROFESSORSHIP IN ENGLISH |
| 1846 | MCDERMOTT INTERNATIONAL/LEQSF PROFESSORSHIP IN ENGINEERING |
| 1847 | MECHANICAL ENGINEERING/LEQSF REGENTS PROFESSORSHIP |

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| 1848 | MELVIN R. BOESCH/LEQSF PROFESSOR IN BUSINESS ADMINISTRATION |
| 1850 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2009 |
| 1851 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2008 |
| 1852 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMIN 2007 - I |
| 1853 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMIN 2007 - II |
| 1854 | E. P. NALLEY/BORSF BUSINESS ADMIN PROFESSORSHIP - 2005 |
| 1855 | M/M TOM GALLOWAY/BORSF PROFESSORSHIP IN BUSINESS II |
| 1856 | M/M TOM GALLOWAY/BORSF PROFESSORSHIP IN BUSINESS III |
| 1857 | M/M TOM GALLOWAY/BORSF PROFESSORSHIP IN BUSINESS IV |
| 1858 | M/M TOM GALLOWAY/BORSF PROFESSORSHIP COMMUNICATION/BUSINESS |
| 1859 | CHARLES R. GODCHAUX/BORSF PROFESSORSHIP IN BIOLOGY |
| 1860 | E. P. NALLEY/BORSF BUSINESS ADMIN PROFESSORSHIP - 2006 II |
| 1861 | E. P. NALLEY/LEQSF PROFESSORSHIP IN BUSINESS ADMINISTRATION |
| 1862 | E. P. NALLEY/LEQSF PROFESSORSHIP IN SOCIAL SCIENCES |
| 1863 | E. P. NALLEY/BORSF BUSINESS ADMIN PROFESSORSHIP - 2006 I |
| 1864 | E. P. NALLEY/LEQSF PROFESSORSHIP IN COLLEGE OF EDUCATION |
| 1865 | NORTHWESTERN MUTUAL FINANCIAL NETWORK/BORSF PROFESSORSHIP |
| 1866 | O'KREPKI/LEQSF REGENTS PROFESSORSHIP IN TELECOMMUNICATIONS |
| 1867 | OLGA RICHARD SCHILLING/BORSF PROFESSORSHIP IN BUSINESS |
| 1869 | PATRICK RUTHERFORD/BORSF PROFESSORSHIP IN EDUCATION |
| 1870 | PAUL A. CALLAIS/BORSF MEMORIAL END PROF IN ECONOMICS/FINANCE |
| 1871 | PAUL W. BURDIN/BORSF PROFESSORSHIP BUSINESS ADMINISTRATION 1 |
| 1872 | PAUL W. BURDIN/BORSF PROFESSORSHIP BUSINESS ADMINISTRATION 2 |
| 1873 | PAUL W. BURDIN/BORSF PROFESSORSHIP BUSINESS ADMINISTRATION 3 |
| 1874 | PAUL W. BURDIN/BORSF PROFESSORSHIP IN EDUCATION |
| 1875 | PHI, INC./LEQSF REGENTS PROFESSORSHIP |
| 1876 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS II |
| 1877 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS III |
| 1878 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS IV |
| 1879 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS V |
| 1880 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS VI |
| 1881 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS VII |
| 1882 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS I |
| 1883 | PHILIP J. BURGIERES/BORSF ENDOWED PROFESSORSHIP IN ENGINEER |
| 1884 | RAMON BILLEAUD/BORSF MEMORIAL PROFESSORSHIP IN PLANT SCIENCE |
| 1885 | RED LERILLE'S/LEQSF REGENTS PROFESSORSHIP IN HEALTH AND P. E |
| 1886 | REVIS AND LORRAINE SIRMON/LEQSF REGENTS PROFESSORSHIP |
| 1887 | RICHARD D'AQUIN/BORSF PROFESSORSHIP IN JOURNALISM |
| 1888 | RUTH STODGILL GIRARD/LEQSF REGENTS PROFESSORSHIP IN MUSIC I |
| 1889 | RUTH STODGILL GIRARD/LEQSF REGENTS PROFESSORSHIP IN MUSIC II |
| 1890 | RUTH STODGILL GIRARD/BORSF REGENTS PROFESSORSHIP IN MUSIC IV |
| 1891 | RUTH STODGILL GIRARD/LEQSF REGENTS PROFESSORSHIP - MUSIC III |
| 1892 | THE SAGRERA FAMILY MEMORIAL/BORSF PROFESSORSHIP IN HISTORY |
| 1893 | SHELIA ARDOIN WALSH/BORSF ENDOWED MEMORIAL NURSING PROFESSOR |
| 1895 | SLEMCO/BORSF PROFESSORSHIP IN ARTS II |
| 1896 | SLEMCO/BORSF PROFESSORSHIP IN COLLEGE OF EDUCATION II |
| 1897 | SLEMCO/BORSF PROFESSORSHIP IN COLLEGE OF ENGINEERING II |
| 1898 | SLEMCO/BORSF PROFESSORSHIP IN COLLEGE OF NURSING II |
| 1899 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN SCIENCE II |
| 1900 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN APPLIED LIFE SCIENCES |

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| 1901 | SLEMCO/LEQSF REGENTS PROFESSORSHIP BUSINESS ADMINISTRATION |
| 1902 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN EDUCATION |
| 1903 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN ENGINEERING |
| 1904 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN LIBERAL ARTS |
| 1905 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN NURSING |
| 1906 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN SCIENCES |
| 1907 | SOUTH LOUISIANA MID WINTER FAIR ASSOCIATION/BORSF PROFESSORS |
| 1909 | STATE FARM INSURANCE/LEQS REGENTS PROFESSORSHIP |
| 1910 | THE STULLER FAMILY/BORSF PROFESSORSHIP |
| 1911 | STULLER SETTINGS/MATTHEW STULLER/LEQSF REGENTS PROFESSORSHIP |
| 1913 | LEQSF REGENTS PROFESSORSHIP IN SOCIAL SCIENCES |
| 1914 | UL FEDERAL CREDIT UNION/BORSF ENDOWED PROFESSORSHIP |
| 1915 | UNOCAL CORPORATION/BORSF PROFESSORSHIP IN ENGINEERING |
| 1916 | VAN EATON & ROMERO/BORSF PROFESSORSHIP IN REAL ESTATE |
| 1918 | WILLIS GRANGER & TOM DEBAILLON/BORSF PROF FRANCOPHONE STUDIE |
| 1919 | WILLIS GRANGER & TOM DEBAILLON/BORSF PROF FRANCOPHONE STUDIE |
| 2105 | JACK & GLADYS THEALL/BORSF PROF IN COLLEGE OF LIBERAL ARTS I |
| 2106 | JACK & GLADYS THEALL/BORSF PROF IN COLLEGE OF SCIENCES |
| 2360 | ACADIAN AMBULANCE SERVICE CHAIR IN TELEHEALTH |
| 2361 | ACADIANA BUSINESS ECONOMIST/BORSF ENDOWED CHAIR IN ECONOMICS |
| 2363 | DORIS HAWTHORNE EMINENT SCHOLAR TRUST FUND |
| 2364 | J. ROBERT RIVET, MD/BORSF ENDOWED CHAIR HEALTH INFORMATION |
| 2365 | DR. RAY P. AUTHEMENT/BORSF CHAIR |
| 2366 | DR. TOMMY COMEAUX/BORSF MEMORIAL CHAIR IN TRADITIONAL MUSIC |
| 2367 | DWIGHT W. ANDRUS, JR./BORSF CHAIR IN FINANCE |
| 2369 | G. FRANK PURVIS, JR./LEQSF CHAIR |
| 2370 | HUMANITIES EMINENT SCHOLAR TRUST FUND |
| 2371 | THE SALOOM CHAIR FUND |
| 2372 | LAFAYETTE GENERAL MED CTR/OUR LADY OF LOURDES CHAIR NURSING |
| 2373 | LOYD J. ROCKHOLD CHAIR |
| 2374 | MOODY/BORSF CHAIR IN REGIONAL BUSINESS DEVELOPMENT |
| 2375 | THE STULLER FAMILY/BORSF CHAIR IN METALLURGY |
| 2377 | COMPUTER SCIENCE EMINENT SCHOLAR TRUST FUND |
| 2381 | W. HANSEN HALL MEMORIAL/BORSF SUPER CHAIR TELECOMMUNICATION |
| 2459 | BEATRICE JOSEPH BOUSTANY FIRST GENERATION ENDOWED SCHSP |
| 2460 | EDWARD JACOBS "JAKE" SMITH MEM END FIRST GENERATION SCHSP |
| 2461 | FIRST-GENERATION ENDOW. UNDERGRAD/BORSF SCHSP (LAGCOE) |
| 2462 | FIRST-GENERATION ENDOWED UNDERGRAD/BORSF SCHOLARSHIP PROGRAM |
| 2463 | PAUL A CALLAIS/BORSF MEM END 1ST GEN SCHSP IN ECON/FINANCE I |
| 2464 | PAUL CALLAIS MEM END 1ST GEN SCHP IN ECON/FINANCE II |
| 2483 | KEN ARDOIN & DAVE & JILL ARDOIN END FIRST-GEN BUSINESS SCHSP |
| 2484 | MAURICE & ROSALIE BIENVENU MEM END FIRST GEN SCHSP IN EDUC |
| 2485 | MAURICE & ROSALIE BIENVENU MEM END FIRST GEN SCHSP IN ENGIN |
| 2507 | CHEVRON/LEQSF REGENTS PROFESSORSHIP PETROLEUM ENGINEERING I |
| 2794 | IRA & JUDITH DEARING END FIRST GENERATION SCHSP IN BUSINESS |
| 2795 | DELHOMME LEBLANC & ASSOC, LLC END FIRST GEN SCHSP IN ACCTG |
| 2796 | J. E. FIKE MEMORIAL ENDOWED FIRST GEN SCHSP IN ACCOUNTING |
| 2797 | NORTHWESTERN MUTUAL OF LA FIRST GEN SCHSP IN MARKETING/SALES |
| 2798 | ALEX & LORETTA DURAND THERIOT, JR END 1ST GEN ACCTG SCHSP |
| 2925 | DONALD & JANICE MOSING/BORSF ENDOWED CHAIR IN MECH ENGIN |

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| 2926 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP STATISTICS VIII |
| 2927 | MORGAN KEEGAN/BORSF ENDOWED PROFESSORSHIP IN BUSINESS ADMIN |
| 2928 | JAMES H. HARPER SOUTH LA. MID-WINTER FAIR ASSOC/BORSF PROF |
| 2929 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2010 |
| 2930 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS IX |
| 2931 | PHILIP & JEAN PICCIONE/BORSF PROFESSORSHIP IN STATISTICS X |
| 2932 | PAUL A. CALLAIS/BORSF MEMORIAL END PROF IN ECON & FINANCE II |
| 2933 | JAMIE & THELMA GUILBEAU/BORSF PROF IN HISTORY INSTRUCTION |
| 2934 | MARC & ALCIDE JUDICE OF JUDICE INN/BORSF END PROF IN BUS |
| 2935 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2011 |
| 2936 | CONNIE ROQUE STEWARD/BORSF ENDOWED PROF. IN BUS. ADMIN. |
| 2937 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2012 |
| 2938 | JOHN W & BONNIE SARVER & JULIE S BOUCHER/BORSF PROF IN ACCTG |
| 3065 | ALEX & LORETTA DURAND THERIOT, JR/BORSF CHAIR IN CIVIL ENGIN |
| 3066 | CHARLES & MONA TRAHAN/BORSF PROFESSORSHIP IN ACCOUNTING |
| 3067 | MR/MRS E. P. "PAT" NALLEY/BORSF BUSINESS ADMINISTRATION 2013 |
| 3068 | BOBBY CHARLES MEMORIAL/BORSF FIRST GEN SCHSP IN MUSIC |
| 3069 | MICHAEL & JOVETTE MOSING/BORSF 1ST GEN SCHSP INTERIOR DESIGN |
| 3070 | MICHAEL & JOVETTE MOSING/BORSF 1ST GEN SCHSP IN MANAGEMENT |
| 3071 | MICHAEL & JOVETTE MOSING/BORSF 1ST GEN SCHSP ECON & FINANCE |
| 3072 | ROTARY CLUB OF LAF SOUTH/BORSF 1ST GENERATION SCHSP IN BUS |
| 3073 | ATMOS ENERGY/BORSF FIRST GENERATION SCHOLARSHIP |
| 3079 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN ART AND ARCHITECTURE |
| 3080 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN ART & ARCHITECTURE II |
| 3082 | SLEMCO/LEQSF REGENTS PROFESSORSHIP IN NURSING IV |
| 3175 | DR. JOHN A. AND PRISCILLA BABINEAUX CADWELL/BoRSF FIRST GENERATION SCHOLARSHIP IN ENGINEERING |
| 3176 | FRANK J. CULOITTA, JR. MD/BoRSF FIRST GENERATION SCHOLARHIP IN BIOLOGY/CHEMISTRY |
| 3326 | E. G. "T-BOY" AND MARTHA HEBERT/BORSF CHAIR IN MARKETING |
| 3327 | T. MICHAEL MAHER/BORSF PROFESSORSHIP IN COMMUNICATION |
| 3328 | THELMA & JAMIE GUILBEAU/BORSF PROF - HISTORY INSTRUCTION I |
| 3329 | JAMES D. MONCUS ENDOWED GRADUATE SCHOOL SCHOLARSHIP-CACS |
| 3330 | EDWARD C. MATHES/BORSF END SUPERIOR GRAD STUDENT SCHSP-ARCH |
| 3331 | JAMES D. MONCUS ENDOWED GRADUATE SCHOOL SCHOLARSHIP-NURSING |
| 3332 | LUCILLE F. & L. LOUIS BABINEAUX SR. END FIRST GEN SCHSP-BUS |
| 3376 | SOUTH LOUISIANA MID WINTER FAIR/BORSF PROF IN ENV SCIENCE I |
| 3377 | SOUTH LOUISIANA MID WINTER FAIR/BORSF PROF IN ENV SCIENCE II |
| 3386 | CONTRACTORS EDUCATIONAL TRUST/LEQSF IN ART & ARCHITECTURE I |
| 3387 | CONTRACTORS EDUCATIONAL TRUST/LEQSF IN ART & ARCHITECTURE II |
| 3470 | GENE & PEGGY FORTIER BORSF 1ST |
| 3471 | TERRI LANDRY/STATE FARM BORSF |
| 3472 | MICHAEL & JOVETTE MOSING/BORSF |
| 3473 | THELMA & JAMIE GUILBEAU/BORSF |
| 3474 | THELMA & JAMIE GUILBEAU/BORSF |
| 3475 | DR. TOMMY COMEAUX/BORSF MEMORIAL |
| 3476 | THELMA & JAMIE GUILBEAU/BORSF |
| 3495 | AMERICAN LEGION HOSPITAL/BORSF GRA |
| 3496 | DUDLEY M ROMERO/BORSF GRAD STUDENT |
| 3497 | W. HANSEN HALL MEMORIAL/BORSF |
| 3498 | BIOPROCESS ENGINEERING EMINENT |
| 3499 | JEANNE BRAUNS-UDENHOVEN&FREM |